



spotlight

August 2011 Vol. 42 No. 6



SUPPORT A FAIR ECONOMY FOR WORKING FAMILIES

A monthly publication spotlighting top producers of American Income Life and National Income Life



Roger Smith
President & CEO
American Income Life & National Income Life

Make a Difference

Most people only celebrate birthdays once a year. But Bernard Rapoport, who celebrated his 92nd birthday last month, makes it a point to celebrate the gift of life every day.

B has dedicated his life to making a difference. For over half a century, he led AIL/NILICO, constantly expanding his dreams to reach all families in need. He is a leader who took advantage of an opportunity to ensure that he could help give others the unlimited opportunities that now exist. He triumphed over struggle, reverted setbacks into accomplishments, learned from mistakes and gained from all his experiences. Through his tireless fight to protect working families, Bernard has taken the lifelong stance of doing what is right, what is just and, above all, what is honorable.

Each of us should take the time to thank him for that.

Thanks to B, the Opportunity Unlimited that AIL/NILICO offers is much more than just a career; it offers the unlimited opportunity to become better people, to help and educate those in need and to fight for what is right.

We are one of the few companies that stands up for what is best for human beings; one of the few that truly cares about breaking down the forces that leave people stuck in monetary caste systems. We believe in the betterment for all. We fight for human rights each day by supplying families with the essentials that will help them stay afloat when the unexpected, the unthinkable or the unfortunate happens.

We support families by fighting for a fair economy through outlets such as our support for the passage of EFCA, consumer finance protection and the new plan for health care reform.

Your commitment to AIL/NILICO and your support for the cause make you a leader, a hero and a person of worth. Use this to your advantage. Apply this in your day-to-day practices. As you meet with families in need, let them know exactly what we're doing to help. Invite them to join us not just as policyholders, but as people who believe in making a difference and creating a fair and equal society.

Dedicate part of your time to making a difference: spread the word, include our activism in your presentations and participate in the cause. Showing your dedication will bring a rejuvenated energy and excitement that can be seen by all those who look to you for leadership: your peers, your family and your clients.

Continue in solidarity to be an example to society. *Together*, we will make a difference.



American Income Life Insurance Company has been meeting working families' needs for over half a century. We are a leader in the union insurance market and are totally committed to meeting the needs of union members through personal one-on-one service and complete Home Office customer support. You can count on AIL to do what it says it will do.

■spotlight
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SGA CAREER TRACK

New Markets Opening & Expanding

There is a growing need for ambitious leaders.

AIL/NILICO is looking for MGAs and GAs wanting to pursue the SGA Career Track. If you are interested, speak to your SGA, then send an e-mail to: futuresga@aillife.com.

TOTAL BONUSES PAID OUT

This month AIL and NILICO paid a total of \$2,432,786.08 in bonuses. For more information on the monthly bonuses, turn to Page 5.

Total: \$2,437,963.59

REQUIRED RETENTION RATE

Effective Jan. 1, 2009, to be eligible for bonuses and be featured in *Spotlight*, Producers must meet the required Retention or the minimum Net to Gross. Net to Gross varies based on bonus guidelines and is used only during the Producer's first eight months. The rates listed below are for *Spotlight* recognition only.

Retention: 68.0%
Net to Gross: 78.0%

CORRECTIONS

In July's edition of *Spotlight*, Public Relations Category I Top YTD Producers #1 Larry Lozano and #2 Mark Gagliardi were incorrectly listed under Director Rachelle Valdez. They should have been listed under the Jatoft-Foti Agency.

LOOK FOR THE ASTERISK
 The asterisks, shown throughout the magazine, indicate that place will be a year-to-date award winner. The Producers, who will be recognized at the 2010 Awards Presentation, are: the top SGA from each category based on the percentage of Net ALP objective, the top three PR Managers, the top two PR Representatives from each category, the top two RGAs, the top five MGAs, the top five GAs, the top SA, and the top ten Individual Producers. You can view the 2010 Convention Qualifications online at www.aillife.com or www.nilife.com. *Check your production! If there is an asterisk by your position, you could be on your way to New York City, staying at the fabulous Sheraton New York Hotel and Towers, and appearing on stage! The convention will be held May 16-19, 2010.*



LOOK FOR ME!



Scott Smith
Executive Vice President
& Chief Marketing Officer

The Time To Start Is Now!

The world is full of people who are constantly searching for a way to make their dreams come true. As an American and National Income agent, you have the opportunity that some search for their entire lives. You have the chance to make your dreams realities.

What separates those who achieve from those who never find success in their search?

Some people are envious of achievers: select individuals who meet their own expectations. Achievers structure their lives to make the most of their abilities and, in so doing, find success while living a happy, healthy and prosperous life. However, not everyone recognizes that they have to make changes to the way they live and work. They fail to see that without change their chances of accomplishing their dreams are nearly nonexistent.

Will you arrive at the end of your life unable to see the light at the end of the tunnel? Will you wake up one morning and think you have wasted most of your life? The time is now to avoid the potential agony of regret.

What will you do with the rest of your life? What will you do with the rest of today? In fact, what will you do when you finish reading this column? The choice for you is simple. It's not like choosing a new shampoo or buying a car. It's a life-changing decision that only you can make. To be brutally honest, it's a life-changing decision you must make if you plan to use your God-given talents to accomplish your goals.

At AIL/NILICO, you have been given Opportunity Unlimited. Our environment here is a host for prosperity, comfort and happiness. *It is your decision to capitalize.*

You can do something each day to change your life and achieve your dreams. There are so many things to choose from. It all starts with discipline and motivation. Discipline is the foundation that will help

you be motivated every day of the year. Three hundred and sixty-five days of motivation does not come easily; discipline yourself to wake up each day and make the necessary steps to succeed. Discipline will motivate your mind to be better each day than it was the day before and lead you down a path of leadership. Your daily commitment to those you surround yourself with will expedite your dreams into realizations.

A motivated mind will inspire you and focus your attention on turning your goals and dreams into realities. Motivation will birth personal development which includes maintaining a healthy mind and body. Once you've come to this summit, success is within your grasp.

For most of us, especially as we grow older, we will continue our quest for betterment. We incorporate our values to strengthen our spiritual lives and we rejuvenate our goals and dreams with even more exciting aspirations.

However, achieving any goal comes with a well-planned strategy. Without an intelligent purpose, plan and strategy, we cannot accomplish our goals. For our ultimate dreams and ambitions to become realities, we must have an embracing rationale that guides a concrete strategy.

In doing all of this, you can achieve the impossible. Nevertheless, you must accept changes in your life if you are to change your circumstances. *You* have to change and no one can do that but *you*.

Start right now. What can you change? Strive for personal daily improvement, a higher work ethic and a caring attitude for those you serve. These should be at the top of your list.

You must put in intensive effort to make your dreams come true. Don't look up years from now and have regrets. The time to start is now!

PUBLIC RELATIONS BONUS

Qualifier	SGA/Director	Amount
Gabriela Berloni	Toronto	\$7,658.74
Vivian Dwyer	Slav Bitman	3,612.25
Ryan Clark	Oldham-Bianchi	2,122.50
Randy Stockley	Newfoundland	1,816.27
Mark Gagliardi	Jatoft-Foti	1,723.50
Ken Altizer	West Virginia	1,526.00
Darrell Dorey	Maritime	1,153.00
Robin Andrade	Massachusetts	1,086.16
Malka Arony	Arizona	994.75
Rona Spano	Chicago	877.00

LEADERSHIP BONUS

Qualifier	SGA	Amount
Stephen Hill	Steve Friedlander	\$39,475.91
Ben Halali	Jatoft-Foti	24,895.59
Wayne Fader	Marc Rosen	17,269.65
Bobby Gujral	Altig-Orlovic	17,117.98
Natalie Lloyd	Sabrina Lloyd	14,563.65
Harmandus Buckle	Bob Olson	12,821.13
Tiffany Roland	Altig-Orlovic	11,627.87
Brett Gryska	Oldham-Bianchi	11,508.58
Richard Sprigg	Scott Keeney	11,354.70
Ernesto Magat	Jatoft-Foti	11,250.95

REINSTATEMENT BONUS

Qualifier	SGA	Amount
David Jackson	Williams-Zophin	\$4,123.23
Sami Mogannam	Jatoft-Foti	3,029.98
Nabil Spahi	Eric Giglione	1,563.21
Peter Kaplanis	Josh Chalom	860.70
Gevorg Yanukyan	Allan Jennings	774.78
Lance Martin	Surace-Smith	757.87
Craig Byer	Surace-Smith	754.20
Mitchell Look	Surace-Smith	728.13
Emil Mohareb	Marc Rosen	657.60
John Bulecza	Matt Henderson	646.62

WORLD'S GREATEST BONUS

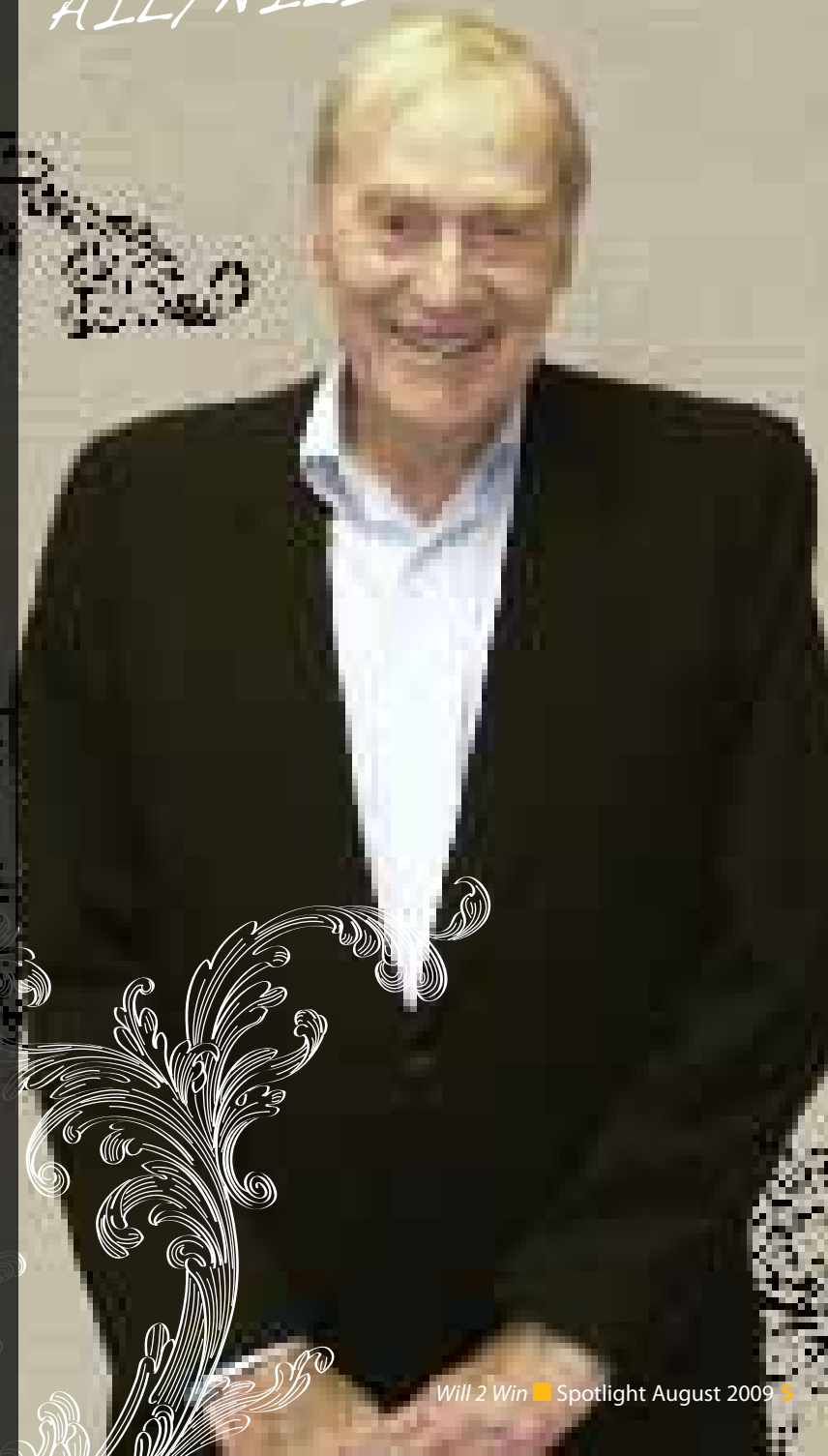
Qualifier	SGA	Amount
Stephen Hill	Steve Friedlander	\$39,475.91
Ben Halali	Jatoft-Foti	24,895.59
Wayne Fader	Marc Rosen	17,269.65
Bobby Gujral	Altig-Orlovic	17,117.98
Natalie Lloyd	Sabrina Lloyd	14,563.65
Harmandus Buckle	Bob Olson	12,821.13
Tiffany Roland	Altig-Orlovic	11,627.87
Brett Gryska	Oldham-Bianchi	11,508.58
Ernesto Magat	Jatoft-Foti	11,436.36
Richard Sprigg	Scott Keeney	11,354.70

Bonus Total: \$2,437,963.59

Happy 92nd Birthday, B!

Your lifelong dedication and commitment is an astounding accomplishment! We celebrate your birthday and all your achievements and wish you many happy years to come!

Love,
AIL/NILICO





Larry Strong
Vice President of
Agency Leadership Development

A Voice with Character

Would you believe that in today's business and social environment a company actually exists with a social conscience? *Yea, right.* A company who truly cares about working class families and the betterment of our society as a whole? *Sure.* A company sensitive to what is right, what is not and stands committed to right what is wrong in our world? *Uh-huh.* A company willing to make the tough calls and challenging business decisions because it refuses to compromise the values and integrity of the organization? *I'm kidding, right?*

In a world that seems bent and obsessed with chasing money, fame, power and pleasure, there is a tragic absence of individual and corporate role models who pursue good character. The good news is that if you are reading this you can count yourself fortunate—you represent one.

American Income and National Income are responsible for generating revenue, managing risk and expenses and delivering a reasonable profit for the shareholders of Torchmark, but not by compromising the values and character of the company. In this day and age, we can be especially grateful that we represent an organization that understands how important it is to pursue character!

What is character? I think a good definition of character is a commitment to do what is wise, honest and right, regardless of the cost or circumstances. A person of good character will not steal or cheat, even in times of great need. A person of good character is willing to speak the truth even when there may be a price to pay. A person of solid character is courageous even when the cause appears to be all but lost. Good character is "an equal opportunity personality trait."

Good character is for everyone. The truth is people with strong character have everything they need to live an effective and rewarding life including integrity, humility, responsibility and compassion.

Integrity: Integrity can be defined as a pattern of consistency between our words and our actions. People of integrity behave in the same way,

whether they are in public or private. A person of integrity will be just as honorable, ethical and moral when no one is watching as when he or she is being observed by others. As a rule, the most successful people and effective leaders are those individuals whose public image and private reality are the same. You know integrity when you see it.

Humility: Humility is simply the ability to keep one's ego in check. I have heard it said that "a humble person doesn't think less of themselves, they simply think of themselves less." This doesn't mean that humble people are wimpy or passive. We are blessed with countless impressive and powerful agents, managers, SGAs and the like who are amazingly humble. Humble people treat everyone as equals, because they genuinely don't view anyone as inferior. As Mother Teresa observed, "If you are humble nothing can touch you, neither praise nor disgrace, because you know who you truly are."

Responsibility: People of character are responsible. It is impossible to be successful unless we are ready and willing to take responsibility for our own actions. We are the person in the mirror. Responsible people are self-starters and don't need others standing over them to make sure the tasks at hand get done. People of character don't make excuses for their mistakes or shift blame to others. They own up to their mistakes and make the necessary adjustments to correct them.

Compassion: Kindness, mercy and benevolence to all people, regardless of any distinctions are the personality traits of people of compassion. Genuine compassion is not something that we can just muster up from our emotions. It must be an act of the will—a conscious and volitional decision to do good to other people. Compassionate people willingly sacrifice their own comfort and convenience in order to reach out and help other people. They are motivated by a genuine caring, not by a desire for self-promotion and public recognition.

Frankly, I think compassion is the cornerstone of everything we do. If we are not setting appointments, making presentations, recruiting, training new agents and promoting people to leadership roles because we genuinely care about them, then what in the world are we really doing and why? The wealth building proposition at AIL/NILICO is unsurpassed but a "Higher Purpose" provides character.

So does character really matter? You bet. It matters to each of us as well as the company. It certainly mattered to our Founder Mr. Rapoport and I know for a fact that it matters today to Roger, Scott, Rob and all the others I am so fortunate to be associated with.

In the end, character matters to the legacy we leave behind. Each one of us gets to leave a "mark" on this planet. The question of course is, "What kind of mark will we leave?" As we individually and collectively continue to run the race, fight the good fight and make our dreams come true, let's recommit to making the kind of impact we can be proud of.

Let's pursue character.

Stay Strong! Lead On!

Records

★ July = 25th consecutive record-setting month.

★ July Net ALP \$12,791,000, 2nd highest month ever; 19% growth over July 2008

★ 3,921 Highest Agent Count Ever

★ Agents Submitting July 31 week 2,258, all-time high July Average 2,142, all-time best

Agency Director of the Month

Leaders growing leaders!
Larry Strong

His team had an increase of almost \$750,000 of ALP over last July. The 52% increase is par for the course for Larry Strong.



NEW SGAs



Mat Mealey
Indiana

"I have been at AIL for just over three years and have had the opportunity to work with many great people. A special thank you to

Travis Moody and the Surace-Smith Agency for providing me with the leadership I needed to get to this point. As Travis always says, this is a chance to be in business for yourself, but not by yourself and there is not any other company or career that can provide this kind support, excitement, and growth! I am excited about the opportunity to step into the SGA position and be part of the record-breaking growth that we are all experiencing!"



Cory Liles
Nebraska, Iowa

"My time at AIL has been nothing short of extraordinary. The leadership here has provided me with an opportunity like no other.

My recent promotion to SGA has been the most exciting point in my career, and I am looking forward to helping achieve the \$250 million mark!"



Tim Matteson
Oklahoma, Kansas

"What an incredible opportunity we all have here at AIL/NILICO! The only people who can stop us from achieving our goal is ourselves. I

am eager to accomplish new goals in my new position as an SGA in Oklahoma and Kansas and hope to show others what Opportunity Unlimited is! The reality of \$250 million is closer each day!"

Ppppsstttt.
I got 2 referrals
at my last
appointment
using my
impeccable charm!

Well I got 10
using the new
Laptop Presentation.

A better way is coming.
The new Laptop Presentation.

Referrals are not guaranteed

More details to come.

Direction



Denise Bowyer

*Vice President of
Public Relations*

Test of Progress

Bernard Rapoport recently received the Franklin D. Roosevelt Distinguished Public Service Award presented by House Speaker Nancy Pelosi and Senate Majority Leader Harry Reid. This award is given to individuals who have dedicated their lives and careers to service – whether through elected office, government service or philanthropic leadership.

Much like FDR, our founder Bernard has dedicated his life to addressing inequality and to building a progressive political and civic life in this country. Along with his political activism, Bernard built our company to embody the words of FDR: “Devotion to the public good, unselfish service, never-ending consideration of human needs are in themselves conquering forces.”

This Spotlight addresses the many ways that we as American and National Incomers are continuing the legacy of Bernard and the spirit of FDR. We do this by service, advocacy on behalf of working families and our overall devotion to the public good. It is our mandate to live this legacy with dignity: in every home we visit, every application we write and every claim we pay.

We take our lead from Roger Smith. Roger has a crystal clear vision for equality. Roger is a tireless supporter of workers rights to a living wage, better health care and collective bargaining. In his vision, workers share in the prosperity they help create. The widening wage gap is closed, families have access to affordable health care, and workers are protected from unscrupulous banks, unregulated financial products and predatory mortgage lenders. Roger believes that creating equality encompasses the entire circle of protecting workers and their families.

Roger is an anomaly in the business world; he was the first CEO/ President of a company to publicly support The Employee Free Choice Act. He is also the Chair of The Business Leaders for a Fair Economy, (www.faireconomynow.org), a coalition of over 1500 business leaders

**FREE POSTER
on the next page!**



**Loosen staples and remove poster.
Display your support proudly.**

who support the tenets of EFCA; the rights of workers to organize, the right to negotiate a timely contract and the right to do so without employer interference and harassment.

Our agents, PR team, home office staff and executive offices have embraced Roger’s message for creating equality and are engaged at the local level. Together, we have helped forge new relationships: between old clients, between local businesses, between business and labor. Through our leadership in facilitating business roundtable discussions, conversations have begun on reasons why increased wages affect everyone in the community in a positive way. In addition, SGAs have been instrumental in scheduling face-to-face meetings with their US Senators, dispelling the myths that unions are bad for business. We have spoken the truth: unions are good for workers, and that is good for business.

According to the Bureau of Labor Statistics, a Union member’s median usual weekly earnings is \$866 dollars per week versus a non union worker’s \$699 per week. Imagine what that extra money means to a family! By increasing their incomes, workers are able to protect their families more efficiently with products such as life insurance and supplemental policies.

We all benefit directly from Roger’s activism and vision for a more equal world. Pause and reflect on the spirit of AIL/NILICO and your commitment to living Roger’s vision of equality.

There is only one test, one measure for creating a more equal world.

“The test of our progress is not whether we add more to the abundance of those who have much. It is whether we provide enough for those who have little.” Franklin D. Roosevelt

It is time to answer: where do you measure?



SUPPORT
A FAIR ECONOMY
FOR WORKING FAMILIES





The Essentials

Here are some essential elements and helpful hints that will help you support working families in a fair economy! Use them as tools to let your voice be heard!

Legislative Agenda Review

1st: When Health Care Reform passes-

It will directly affect 47 million uninsured families and help all workers, including those who currently have insurance, putting money into people's pockets that they now shell out for copayments, medicines, etc. This is the Obama administration's number one priority.

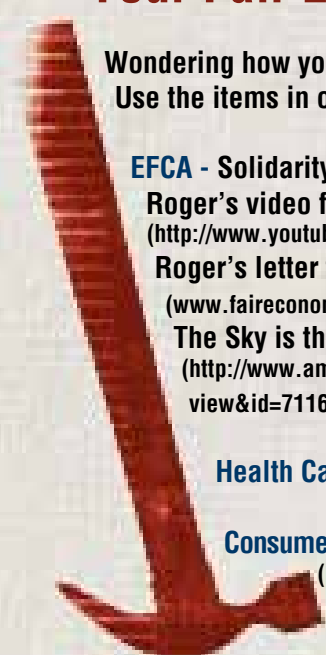
2nd: When EFCA passes-

It will give workers a true chance to close the wage gap that has eroded the middle class. Through collective bargaining, millions of nonunion workers will have the opportunity to bargain their way to a living wage.

3rd: Then financial regulatory reform will gradually be instated-

Workers will be able to have access to consumer products like credit cards with transparent fees and mortgages with rates and fees that are easy to understand. Payday lenders won't be able to charge 700 % annualized interest. Financial reform will help ensure that people won't be taken advantage of. There will be someone watching to make sure that workers' pension money isn't stolen through Ponzi schemes or traded away by shadow products that aren't understood.

Your Fair Economy Toolkit



Wondering how you can join the rally for a Fair Economy?
Use the items in our toolkit to help you say it loud and proud!

EFCA - Solidarity Bracelets (contact Ashley Reinke at areinke@aillife.com)

Roger's video for Oklahoma
(<http://www.youtube.com/watch?v=pTYYL63Dez0>)

Roger's letter to unions on Business Leader Web site
(www.faireconomynow.org)

The Sky is the Limit article from American Executive Magazine
(http://www.americanexecutive.com/index.php?option=com_content&task=view&id=7116&Itemid=80)

Health Care - Roger's award recognition from America's Agenda

Consumer Protection - Harvard Professor Elizabeth Warren's video
(<http://www.youtube.com/watch?v=lyd08e5Cjvs>)

Talk it up!

Here's a basic script that can be used when you want to show your support for a fair economy. Talk it up! Let everyone know what AIL and you are doing to protect working families.

Introduction

I'd like the opportunity to talk with you about what AIL/NILICO is doing to help create a fair economy for working people.

There are several initiatives we are involved with including: the passage of EFCA, the mobilization of health care reform, and our participation in initiatives to protect consumers.

Do you have a few minutes that we can visit about these issues?

Talk about EFCA

Our first commitment in creating a fair economy deals directly with the wage disparity between workers and the wealthiest 1% of Americans. This wage disparity has unraveled communities in (Your state).

AIL firmly believes the *best* way to create shared prosperity for workers is to make it easier for workers to join unions.

(Share what you know about EFCA and our involvement)

Talk about Health Care

AIL has been at the forefront of state reform for universal health care; working with America's agenda: Health Care for All.

We support and will work in local areas to help organize and mobilize the community in support of a public option and accessibility for all Americans - as mandated by President Obama.

Talk about Consumer Finance Protection

We are working closely with a DC coalition to find NEW ways to protect workers and their hard-earned money from being gouged with unfair credit card rates, escalating mortgages and ridiculous payday loan scams, to name a few.

Promotions

STATE GENERAL AGENT

Cory Liles
Timothy Matteson
Mathew Mealey

REGIONAL GENERAL AGENT

Brenton Betts
Lee Croft
Eric Eun
Kenneth Greer
Troy Plummer
David Romfoe
Preeti Sahgal
Michael van Delft

MASTER GENERAL AGENT

Carl Boldon
Johnathon Bunch
Maryna Danielian
Kevin Davis
Emade Georges
Alesya Gurlov
Brian Hawkins
Wade Humphries
Dmitriy Kagan
Wander Lima
Laura Maurillo
Jay Newsome
Daniel Orr

Thomas Parker
James Reilly
Kimberly Riley
Pauline Ruff
Jangwon Seo
Justin R Smith
Thomas Soloweyko
Carissa Steinburg
Lee van Delft
Antoinette Yellock

60% GENERAL AGENT

Chad Derrick
Karen Gagarin
Patricia Longenecker
Michael McJunkins
Reynaldo Singson
Jason Oliver

57.5% GENERAL AGENT

Lorena Barriere
Andrew Bernstein
Spencer Bullock
Francis Cawley
Mario Andres Chavez
Thristan Cooke
Wendell Dingle
Jerid Ferranti
Melody Foy

Demetrius Franklin
David Gombkoto
Cassandra Gordon
Benjamin Greer
Kelsey Hjerpe
Bradley Kampmeier
Casey Kunash
Michael Kyatt
Godlove Mbah
Adrian Moye
Susanne Munro
Aaron Parks
Duane Robertson
Curtis Ross
Victor Vicario
Gregory Williamson
Richard Woodyly
Jake Yagjian

55% SUPERVISING AGENT

Antron Adkison
Keith Childers
Christopher Chovanec
Seth Holmberg
Lori Ivey
Robert James
Michael Kavalerschik
Brent Leathers
Homer Montemayor

Elizabeth Montgomery
Matthew Parks
Rafael Sawin
Norman Sellen
Brittany Smart
David Taylor
John Young

52.5% SUPERVISING AGENT

Laura Babb
Jean Badio
Daniel Bauer
Paul Boutwell
Audrey Byars
Candyee Cole
Tomi Dement
Matthew Diulus
Avijoy Elahi
Paul Fordham
Deborah Frazee
Norman Frick
Joseph Hedborn
Bryant Hendley
Michelle Hoffman
Demetria Holmes
Robert Kempner
Bryan Kidd
Maria Lealaiauloto
David Lopshire

Hollie Mann
Sammar Miqbel
Matt Moore
Stephen Moore
Nicole Morris
Valerie Murkinson
Catherine Murphy
Jerry O'Reilly
Chris Richmond
Simon Rolland
Michael Rollo
John Roma
Roxann Smith
Joshua Swogger
Rex Tidball
Cynthia Todd
Ronald Trombetta
Jacquelyn Turnage
Sharla Walford
Brian Welsh
John Zayas

Anniversaries

33 YEARS OF SERVICE

Larry Malitz, Agt

32 YEARS OF SERVICE

Malka Arony, PR

24 YEARS OF SERVICE

Susan Fuldauer, PR

23 YEARS OF SERVICE

Lawrence Dennis, Agt

16 YEARS OF SERVICE

Nestor Aramayo, Agt
Michael Perkins, Agt

14 YEARS OF SERVICE

Raymond Lau, Agt

13 YEARS OF SERVICE

Kouassi Appiah, Agt
Doreen Ryan-Foti, RGA

9 YEARS OF SERVICE

Wes Elder, MGA
Robert Ulreich, Agt

8 YEARS OF SERVICE

Gabriela Berloni, PR
Zulfikar Bhukera, Agt
Susan Cooksey, RGA
Darren Miller, RGA
Cathy Thompson, RGA

7 YEARS OF SERVICE

Barry Dillah, SGA
Joshua Goodman, SGA
Curt Snow, MGA

6 YEARS OF SERVICE

Alex Gonzales, GA
Scott Keeney, SGA
Kevin MacKinnon, Agt
Joaquin Santos, Agt
Helen Taylor, Agt

5 YEARS OF SERVICE

Scott Hanna, RGA
Phillip Humbel, MGA
Kenneth Lett, PR

4 YEARS OF SERVICE

John Collins, RGA
Gabriel Feldmann, Agt
David Goodman, MGA
Ben Halali, RGA
Sean Lacroix, RGA
Pamela Ladd, MGA
Stefanos LeBrasseur, Agt
Mickenzie Linse, Agt
Donald McCrary, Agt
Nicole Pate, PR
Agatha Safford, Agt
Scott Sonnenberg, SGA
Freida Yakubov, Agt
Jesse Zwack, MGA

3 YEARS OF SERVICE

Richard Correa, MGA
Nikki Crosby, Agt
Rose Deacy, Agt
Miranda Dellinger, GA
James Dunn, Agt
Bradley Kampmeier, GA
Cynthia Layton, PR
Curtis Proebstel, MGA
David Romfoe, RGA
Paul Samra, MGA
Michael van Delft, RGA
Ryan Vopat, MGA
Frederico Watkins, GA

2 YEARS OF SERVICE

Debra Bell, GA
Damien Cannaday, MGA
Elizabeth Cazares, Agt
Christian Chenier, MGA
Cara DeFiore, GA
James Erickson, Agt
Dennis Fulton, MGA
Frederick Greene, GA
David Harrington, SA
Filipo Havili, Agt
Sheila Krein, PR
David Mellies, RGA
Peter Patrie, MGA
Miryam Posada, GA
Sarah Riley, Agt
Michael Solomona, MGA

1 YEAR OF SERVICE

Diego Acosta, GA
Stephanos Afa, MGA
Jason Anderson, SA
John Bacaron, SA
Otari Bater, SA
Amanda Beyersdorff, SA
Natalie Bryson, MGA
Spencer Bullock, GA
Diane Caballero, PR
Sebrena Cohen, SA
Robert Costantiello, Agt
George Cunningham, Agt
Kevin Davis, MGA
Evan Dent, SA
Wendell Dingle, GA
Jennifer Duke, GA
Angela Evan, Agt
Magda Figueiredo, GA
John Fordham, SA
Melissa Friedman, Agt
Tupulaga Fuaivaa, MGA
Emade Georges, MGA
Joy Horcajo, Agt
Bethany Hudon, Agt
Travis Ivanoff, Agt
Lisa Kahan, Agt
Eunsook Kang, GA
Natalya Kashevskaya, SA
Scott Kim, SA
Michelle Korb, PR
Yeni Losano, Agt
Danny Mayorga, Agt

Michael McCoy, SA
Shelley Meyer, GA
Jewmekia Morton, SA
Jefonda Neal, Agt
Joseph Ngatchou, Agt
Evelyn Nkwenti, SA
Carlos Ortiz, Agt
Lafi Papalii, SA
Helen Papazyan, SA
Nestor Peralta, Agt
Kia Poe, PR
Sakeasi Ratumaiale, Agt
James Raymond, SA
Dionne Reddick, Agt
Jaime Rozotto, GA
Philip Sanabria, Agt
Julie Schmidtke, PR
Erez Shabtay, SA
Roger Sideris, Agt
Robert Simmen, Agt
Cynthia Sittig, Agt
Dayan Solis, Agt
Steven Sparkes, MGA
Brookalyn Stillwagon, SA
Jarred Sykes, MGA
Stephanie Tejada, Agt
Lisa Kahan, Agt
Kristin Venekamp, MGA
Walter Waddler, Agt
Rexford White, Agt
Richard Woodyly, GA

Individual Producers



1. Roghie Hassan Loo
Toronto, ON



2. Amir Sedaghat
Burnbay, BC



3. Daniel Hanson
Minneapolis, MN



4. Erez Shabtay
Los Angeles, CA



5. Germaine Johnson
Long Island City, NY



6. Theresa Bellajaro
Honolulu, HI



7. Helen Taylor
Surrey, BC



8. Ivan J Leigh
Lake Oswego, OR



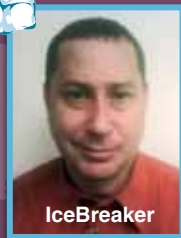
9. Ryan Kendl
Provo, UT



10. Sammar Miqbel
Concord, CA



Vincent Perez
Los Angeles, CA



Howard Price
Long Island City, NY



Jerry Sullins
Dallas, TX

Rank	Name	Net ALP	Net to Gross	Retention	MGA	SGA
1.	Roghie Hassan Loo	\$55,897	68.5	Byron Paz	Josh Chalom	
2.	Amir Sedaghat	43,305	87.4	Bobby Gujral	Altig-Orlovic	
3.	Daniel Hanson	33,568	78.0	Daniel Hanson	Altig-Orlovic-Deley	
4.	Erez Shabtay	26,826	78.0	Zeve Katz	Cohen-Cohen	
5.	Germaine Johnson	23,431	92	Wayne Fader	Marc Rosen	
6.	Theresa Bellajaro	23,164	77.6	Christopher Clark	Altig-Orlovic	
7.	Helen Taylor	22,946	77.8	Bobby Gujral	Altig-Orlovic	
8.	Ivan J Leigh	22,939	90	Tiffany Roland	Altig-Orlovic	
9.	Ryan Kendl	22,872	86	Nicholas Lorence	Altig-Orlovic	
10.	Sammar Miqbel	22,584	95	Sarai Castanon	Jatoft-Foti	
11.	William Caraway	22,260	89		Robert Shafer	
12.	Orett Nelson	21,479	71.3		Josh Chalom	
13.	Kevin Appasamy	20,681	73.5		Altig-Orlovic	
14.	Justin R Smith	20,619	96	Justin R Smith	Steve Friedlander	
15.	Max Quasem	20,586	89.2		Cohen-Cohen	
16.	Juan Reyes	20,165	88	Ben Halali	Jatoft-Foti	
17.	Omar Hashimi	19,920	73.4		Jatoft-Foti	
18.	Alanna Swenson	19,854	96	Sarai Castanon	Jatoft-Foti	
19.	Vincent Perez	19,127	98	Zeve Katz	Cohen-Cohen	
20.	Elvis Obonor	19,043	74.6	David Hausman	Eric Giglione	
IB	Howard Price	18,641	100	James Ching	Marc Rosen	
IB	Jerry Sullins	16,720	100	Rudi Camenzind	Chris Hernandez	

ALL TIME RECORD: STEVEN STENSRUD \$71,391 Net ALP

An IceBreaker is a Producer who made his/her first sale in the last 2 calendar months. We will recognize all IceBreakers in the Top 10 Individual Producers list for the month, as well as the next Top 3 in this category.

Rank	Name	Net ALP	Net to Gross	Retention	MGA	SGA
*1.	Roghie Hassan Loo	\$144,549	68.5	Byron Paz	Josh Chalom	
*2.	Max Quasem	134,799	89.2		Cohen-Cohen	
*3.	Robert J Dunn	120,967	83.7		Surace-Smith	
*4.	Brock Lampee	118,438	76.1	Tiffany Roland	Altig-Orlovic	
*5.	Lesina Ah Sue	117,130	99	Stephen Hill	Steve Friedlander	
*6.	Omar Hashimi	114,564	73.4		Jatoft-Foti	
*7.	James Aalders	109,498	84.6	James Aalders	Robert Kanaan	
*8.	Gary Howard	106,795	79	Natalie Lloyd	Sabrina Lloyd	
*9.	Zachary Hart	102,584	82.6		Altig-Orlovic-Deley	
*10.	Amir Sedaghat	102,453	87.4	Bobby Gujral	Altig-Orlovic	
11.	Elvis Obonor	102,025	74.6	David Hausman	Eric Giglione	
12.	Lily Tchen	100,801	84.9	David Iriye	Cohen-Cohen	
13.	Robert Ulreich	96,749	86.2		Jatoft-Foti	
14.	Kevin Ishikane	94,461	77.6	Daven Hermosura	Altig-Orlovic	
15.	Freida Yakubov	90,308	84.6	Scott Hanna	Williams-Zophin	
16.	Erez Shabtay	88,626	78.0	Zeve Katz	Cohen-Cohen	
17.	Kevin Edwards	87,263	82.4	Pamela Ladd	Oldham-Bianchi	
18.	Daniel Hanson	86,930	78.0	Daniel Hanson	Altig-Orlovic-	
19.	Amy Shui	85,516	84.2	David Ackerman	Eric Giglione	
20.	Ross Ewen	85,473	71.8		Scott Rehberg	

ALL TIME RECORD: ROGHIE HASSAN LOO \$367,548 Net ALP

Supervising Agents



1. William Parmeter
Rochester, NY



2. Seth Holmberg
Concord, CA



3. Amanda Beyersdorff
Cleveland, OH

General Agents



1. Kilisimasi Segal
Auckland, NZ



2. Karen Garagin
Concord, CA



3. Sita Pereira
Auckland, NZ



4. Jerid Ferranti
Concord, CA



5. William Smith
Auckland, NZ

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	MGA	SGA
1.	William Parmeter	\$37,085	\$56,251	90		Hal Herman	Oldham-Bianchi
2.	Seth Holmberg	26,533	30,224	88		D. Ryan-Foti	Jatoft-Foti
3.	Amanda Beyersdorff	25,211	40,509	91		J.Cunningham	Surace-Smith
4.	Otari Bater	24,925	38,659	78		Wayne Fader	Marc Rosen
5.	John Bacaron	23,728	27,906	89		Albert Lau	Cohen-Cohen

ALL TIME RECORD: LORENZO LAMEKO \$78,033 1st Six Mo Agt
ALL TIME RECORD: LORENZO LAMEKO \$81,207 Net ALP

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	MGA	SGA
*1.	William Parmeter	\$124,150	\$227,844	90		Hal Herman	Oldham-Bianchi
2.	Michael Romeo	113,957	192,984	74.9		R. Risucci	Oldham-Bianchi
3.	Denice Copp	93,885	131,965	80.1		Daniel Orr	Imran Satti
4.	Joshua Lenix	89,415	147,627	89		D. Jankowski	Surace-Smith
5.	Ryan Neel	87,359	115,324	72.6		London Burnett	Surace-Smith

ALL TIME RECORD: LORENZO LAMEKO \$289,373 1st Six Mo Agt
ALL TIME RECORD: MARY ANN GAELIC \$443,893 Net ALP

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	MGA	SGA
1.	Kilisimasi Segal	\$101,312	\$111,834	99		Stephen Hill	Steve Friedlander
2.	Karen Garagin	81,517	81,517	88		Ernesto Magat	Jatoft-Foti
3.	Sita Pereira	73,073	126,447	77.9		Stephen Hill	Steve Friedlander
4.	Jerid Ferranti	57,777	59,984	86		Sarai Castanon	Jatoft-Foti
5.	William Smith	53,736	59,445	97		Taina Lameko	Steve Friedlander
6.	Jose Harb	52,118	68,671	77.2		Ben Halali	Jatoft-Foti
7.	Phillip Jenkins	44,993	49,788	94		J.Weatherspoon	Surace-Smith
8.	Jay Meyer	38,709	56,682	79.4		Brett Gryska	Oldham-Bianchi
9.	Melody Foy	33,826	41,896	85		Ben Halali	Jatoft-Foti
10.	Clifford Mekelburg	33,673	41,796	70.7		Wayne Fader	Marc Rosen

ALL TIME RECORD: SITA PEREIRA \$244,444 1st Six Mo Agt
ALL TIME RECORD: SITA PEREIRA \$286,946 Net ALP

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	MGA	SGA
*1.	Sita Pereira	\$918,606	\$1,154,269	77.9		Stephen Hill	Steve Friedlander
*2.	Kilisimasi Segal	328,022	380,063	99		Stephen Hill	Steve Friedlander
*3.	Jay Meyer	244,846	293,227	79.4		Brett Gryska	Oldham-Bianchi
*4.	Karen Garagin	223,508	236,280	88		Ernesto Magat	Jatoft-Foti
*5.	Francisco Zarathustra	213,346	298,739	90		Y.Zarathustra	Cohen-Cohen
*6.	Magda Figueiredo	195,787	287,539	69.7		Mark Beckford	Eric Giglione
*7.	Jerid Ferranti	192,801	207,529	86		Sarai Castanon	Jatoft-Foti
*8.	Phillip Jenkins	169,534	210,865	94		J.Weatherspoon	Surace-Smith
*9.	William Smith	163,343	172,301	97		Taina Lameko	Steve Friedlander
*10.	I-Perfection Harris	153,772	234,761	77.0		Michael Vasu	Surace-Smith

ALL TIME RECORD: TAINA LAMEKO \$1,319,496 1st Six Mo Agt
ALL TIME RECORD: TAINA LAMEKO \$1,522,976 Net ALP

Master General Agents



1. Stephen Hill
Auckland, NZ



2. Ben Halali
Concord, CA



3. Harmandus Buckle
Woodridge, IL



4. Ernesto Magat
Concord, CA



5. Ryan Hall
Newton, MA

Regional General Agents



1. Taina Lameko
Auckland, NZ



2. Ben Halali
Concord, CA



3. Sonny Gurney
Troy, MI

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
1.	Stephen Hill	\$229,585	\$301,041		76.8	Steve Friedlander
2.	Ben Halali	167,291	217,003		71.1	Jatoft-Foti
3.	Harmandus Buckle	87,434	88,419	81		Bob Olson
4.	Ernesto Magat	81,517	101,791		79.2	Jatoft-Foti
5.	Ryan K Hall	71,758	69,454	86		Laura Fisher
6.	David Wang	71,417	135,593		72.0	Bob Olson
7.	Sarai Castanon	66,680	70,340		71.0	Jatoft-Foti
8.	Francisco Perez	65,055	118,723		71.3	Theodore Pappas
9.	Brett Gryska	64,802	92,018		77.2	Oldham-Bianchi
10.	Doreen Ryan-Foti	64,792	157,991		71.7	Jatoft-Foti

ALL TIME RECORD: JEFF RIBMAN \$326,483 1st Six Mo Agt
ALL TIME RECORD: JEFF RIBMAN \$364,483 Net ALP

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
*1.	Stephen Hill	\$1,352,158	\$1,631,001		76.8	Steve Friedlander
*2.	Ben Halali	748,231	1,154,621		71.1	Jatoft-Foti
*3.	Brett Gryska	456,024	639,141		77.2	Oldham-Bianchi
*4.	Natalie Lloyd	415,200	528,199		74.0	Sabrina Lloyd
*5.	Francisco Perez	394,517	711,023		71.3	Theodore Pappas
6.	Patrick Bendure	363,767	695,199		70.9	Surace-Smith
7.	David Wang	330,220	651,153		72.0	Bob Olson
8.	Michael Vasu	309,450	611,818		77.6	Surace-Smith
9.	Harmandus Buckle	299,996	314,157	81		Bob Olson
10.	Stephen Jubrey	298,273	471,135		76.1	Oldham-Bianchi

ALL TIME RECORD: JEFF RIBMAN \$1,802,351 1st Six Mo Agt
ALL TIME RECORD: PAUL RUMBUC \$2,168,283 Net ALP

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
1.	Taina Lameko	\$325,723	\$453,211		70.8	Steve Friedlander
2.	Ben Halali	317,440	389,462		71.1	Jatoft-Foti
3.	Sonny Gurney	178,815	350,456		72.3	Paul Rumbuc
4.	Harjeet Rana	164,181	211,595		68.0	Imran Satti
5.	Michael Vasu	142,299	259,624		72.9	Surace-Smith

ALL TIME RECORD: TAINA LAMEKO \$479,543 1st Six Mo Agt
ALL TIME RECORD: TAINA LAMEKO \$594,631 Net ALP

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
*1.	Taina Lameko	\$2,121,734	\$2,743,383		70.8	Steve Friedlander
*2.	Ben Halali	1,143,289	1,598,630		71.1	Jatoft-Foti
3.	Sonny Gurney	1,102,858	2,172,953		72.3	Paul Rumbuc
4.	Patrick Bendure	835,786	1,475,283		69.0	Surace-Smith
5.	Brett Gryska	770,126	1,130,567		77.3	Oldham-Bianchi

ALL TIME RECORD: JIM BIANCHI \$1,989,902 1st Six Mo Agt
ALL TIME RECORD: JIM BIANCHI \$4,570,094 Net ALP

Public Relations

PR Managers of the Quarter



1. Jay Bentley



2. Brenda Stipanovich



3. Billy Sauers



1. Susan Gilbert
CATEGORY I
Chicago, IL



2. Gabriela Berloni
CATEGORY I
Toronto, ON



1. Robin Andrade
CATEGORY II
Malden, MA



2. Hether Adams
CATEGORY II
Houston, TX



1. Katherine Kidder
CATEGORY III
Pittsburgh, PA



2. Lou Nell Busby
CATEGORY III
Henderson, TN



1. Kate Langthorn
CATEGORY IV
Honolulu, HI



2. Sandra Knapp
CATEGORY IV
Appleton, WI

PR Director of the Quarter



Tim Farr

Category	Rank	Name	Production in Cards	SGA/Director
Q2 Mgr	1.	Jay Bentley	+ 8,721	Laurie Onasch
	2.	Brenda Stipanovich	+ 8,396	Tim Farr
	3.	Billy Sauers	+ 8,238	Patti Morgan
I	1.	Susan Gilbert	6,368	Chicago/Laurie Onasch
	2.	Gabriela Berloni	5,183	Toronto/Daryl Barnett
	3.	Mark Gagliardi	3,860	Jatoft-Foti
	4.	Vivian Dwyer	2,459	Virginia/Patti Morgan
	5.	Pater Nielsen	2,444	Paul Rumbuc
II	1.	Robin Andrade	2,328	Massachusetts/Susan Kelleher
	2.	Hether Adams	1,135	Houston/Laurie Onasch
	3.	Ryan Clark	1,067	Oldham-Bianchi
	4.	Jenny Williams	937	Washington/Jacqueline de Vooght
	5.	Dianna Lueke	915	Georgia/Patti Morgan
III	1.	Katherine Kidder	2,642	Pennsylvania/Tim Farr
	2.	Lou Nell Busby	1,886	Kentucky/Tim Farr
	3.	Michelle Baxter	1,750	Indiana/Tim Farr
	4.	Cheryl Cook	1,333	Pennsylvania/Tim Farr
	5.	Dee Hettinger	813	Kansas/Patti Morgan
IV	1.	Kate Langthorn	2,604	Hawaii/Daryl Barnett
	2.	Sandra Knapp	2,203	Gary Bleier
	3.	Ken Altizer	2,049	West Virginia/Tim Farr
	4.	John Wagner	1,694	Southern Ohio/Tim Farr
	5.	Sue Akers	1,391	Nebraska/Rachelle Valdez

ALL TIME PR CARD PRODUCTION RECORD: 18,960 Cards

Category	Rank	Name	Production in Cards	SGA/Director
I	*1.	Mark Gagliardi	14,860	Jatoft-Foti
	*2.	Larry Lozano	13,406	Jatoft-Foti
	3.	Al Wall	11,859	Toronto/Daryl Barnett
	4.	Viki Farr	11,667	Paul Rumbuc
	5.	Susan Gilbert	8,925	Chicago/Laurie Onasch
II	*1.	Robin Andrade	15,699	Massachusetts/Susan Kelleher
	*2.	Jessica Ingerick	8,468	District of Columbia/Laurie Onasch
	3.	George Farenthold	6,386	Oldham-Bianchi
	4.	Lacy Byrd	5,286	Houston/Laurie Onasch
	5.	Denis St. Pierre	4,880	Quebec/Daryl Barnett
III	*1.	Leo VanDenBussche	10,925	Manitoba/Jacqueline de Vooght
	*2.	Cheryl Cook	10,780	Pennsylvania/Tim Farr
	3.	Katherine Kidder	9,707	Pennsylvania /Tim Farr
	4.	Michelle Baxter	6,337	Indiana /Tim Farr
	5.	Mario Soljan	5,853	Steve Friedlander
IV	*1.	Ken Altizer	13,635	West Virginia/Tim Farr
	*2.	Sue Akers	11,596	Nebraska/Rachelle Valdez
	3.	Darrell Dorey	9,863	Maritimes/Daryl Barnett
	4.	Paul Winslow	8,370	St. Louis/Patti Morgan
	5.	Tim O'Connor	7,813	Oklahoma/Laurie Onasch

ALL TIME PR CARD PRODUCTION RECORD: DENISE BOWYER 61,879 Cards

Category	Population
1	over 8,500,000
2	6,500,000 to 8,499,999
3	4,000,000 to 6,499,999
4	Under 4,000,000

State General Agents

Support a Fair Economy

Category IX SGAs must be in this category for a minimum of 6 months to compete for YTD awards.



John Jatoft
CATEGORY I



Don Foti
CATEGORY I

1st Six Month Agent						
Category	Name	Net to Gross	Retention	1st Six Mo Agt	1st Six Mo Obj	% of Obj
July Production	I	Jatoft-Foti	70.0	\$509,924	\$235,000	217%
		Oldham-Bianchi	74.6	274,090	192,700	142%
		Surace-Smith	71.3	356,055	270,000	132%
		Cohen-Cohen	77.0	206,603	169,000	122%
		Paul Rumbuc	72.7	178,815	173,000	103%
		Altig-Orlovic	72.3	845,823	840,000	101%
II	Steve Friedlander	70.0	402,355	120,000	335%	
	Josh Chalom	68.1	144,698	113,000	128%	
	Steve Greer	72.4	132,987	117,000	114%	
III	Altig-Orlovic-Deley	74.8	191,659	108,000	177%	
	Imran Satti	68.4	169,250	100,000	169%	
	Simon Arias	68.1	175,861	126,000	140%	
V	Altig-Orlovic-Traboulay	69.4	89,022	82,000	109%	
VIII	Travis Moody	73.7	69,201	47,667	145%	
	Gary Bleier	74.7	35,239	30,333	116%	
IX	Laura Fisher	84	71,487	52,000	137%	



John Jatoft
CATEGORY I



Don Foti
CATEGORY I

Net ALP						
Category	Name	Net to Gross	Retention	Net ALP	Net ALP Obj	% of Obj
July Production	I	Jatoft-Foti	70.0	\$856,011	\$455,000	188%
		Oldham-Bianchi	74.6	509,214	375,000	136%
		Altig-Orlovic	72.3	2,275,311	1,690,000	135%
		Surace-Smith	71.3	689,354	520,000	133%
		Cohen-Cohen	77.0	440,298	338,000	130%
		Paul Rumbuc	72.7	373,705	338,000	111%
II	Steve Friedlander	70.0	570,961	238,000	240%	
	Josh Chalom	68.1	357,205	220,000	162%	
	Steve Greer	72.4	242,216	225,000	108%	
III	Altig-Orlovic-Deley	74.8	409,677	210,000	195%	
	Simon Arias	68.1	265,335	208,000	128%	
	Imran Satti	68.4	228,151	195,000	117%	
V	Williams-Zophin	85	233,953	204,000	115%	
V	Alt-Orl-Traboulay	69.4	158,036	156,000	101%	
VII	Travis Moody	73.7	86,742	78,000	111%	
	Gary Bleier	74.7	53,195	52,000	102%	



Steve Friedlander
CATEGORY II



Rick Altig
CATEGORY III & V



Ilija Orlovic
CATEGORY III & V

YTD Production						
Category	Name	Net to Gross	Retention	1st Six Mo Agt	1st Six Mo Obj	% of Obj
I	Surace-Smith	71.3	\$2,369,079	\$1,890,000	125%	
	Jatoft-Foti	70.0	2,029,933	1,645,000	123%	
	Oldham-Bianchi	74.6	1,629,314	1,602,700	102%	
II	Steve Friedlander	70.0	2,717,383	840,000	323%	
	Steve Greer	72.4	830,063	819,000	101%	
	Simon Arias	68.1	1,170,153	882,000	133%	
III	Altig-Orlovic-Deley	74.8	917,488	756,000	121%	
	Imran Satti	68.4	738,302	700,000	105%	
	Sabrina Lloyd	70.3	893,456	494,000	181%	
VI	Scott Keeney	72.2	523,401	518,000	101%	



Steve Friedlander
CATEGORY II



Rick Altig
CATEGORY III & V



Ilija Orlovic
CATEGORY III & V

YTD Production						
Category	Name	Net to Gross	Retention	Net ALP	Net ALP Obj	% of Obj
I	Surace-Smith	71.3	\$4,696,410	\$3,640,000	129%	
	Jatoft-Foti	70.0	3,843,467	3,185,000	121%	
	Altig-Orlovic	72.3	12,718,958	11,830,000	108%	
II	Cohen-Cohen	77.0	2,525,606	2,366,000	107%	
	Paul Rumbuc	72.7	2,331,928	2,210,000	106%	
	Oldham-Bianchi	74.6	3,091,486	3,105,000	100%	
III	Steve Friedlander	70.0	3,676,444	1,666,000	221%	
	Josh Chalom	68.1	1,687,739	1,540,000	110%	
	Altig-Orlovic-Deley	74.8	1,948,183	1,470,000	133%	
V	Williams-Zophin	85	1,434,529	1,224,000	117%	
	Imran Satti	68.4	1,546,854	1,365,000	113%	
	Simon Arias	68.1	1,643,066	1,456,000	113%	
V	Sabrina Lloyd	70.3	1,056,239	823,001	128%	



Chad Deley
CATEGORY III



Brian Traboulay
CATEGORY V



Chad Deley
CATEGORY III



Brian Traboulay
CATEGORY V



Travis Moody
CATEGORY VIII



Laura Fisher
CATEGORY IX



Travis Moody
CATEGORY VIII

TOP ROOKIE



Laura Fisher

July 2009
1st Six Month Agent
Category IX

Retention 84
1st Six Mo Agt \$71,487
1st Six Mo Obj \$52,000
% of Obj 137%

The Top Rookie is an SGA with less than one year tenure who achieved the highest percentage of 1st Six Mo Agt Objective for the featured month.

TOP ROOKIE



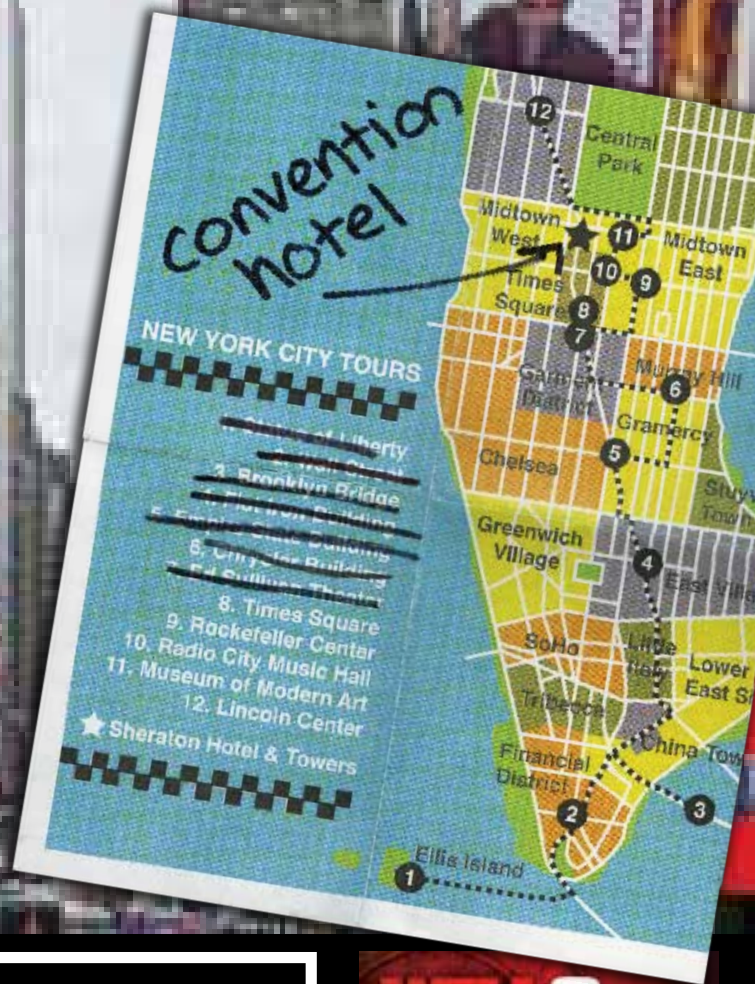
Laura Fisher

July 2009
Net ALP
Category IX

Retention 84
Net ALP \$69,182
Net ALP Obj \$86,667
% of Obj 80%

The Top Rookie is an SGA with less than one year tenure who achieved the highest percentage of Net ALP Objective for the featured month.

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2010 Convention: May 16-19

Stay at the Sheraton New York Hotel & Towers
For complete Convention Qualifications, go to:
www.aillife.com/agency/spotlight/maingtl.htm



Leadership Bonus

Total: \$838,701.34

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Stephen Hill	\$39,475.91	Rudi Camenzind	3,985.58	Larry Pereiro	1,812.90	Jason Bratin	1,164.48
Ben Halali	24,895.59	Jerid Ferranti	3,977.62	Anderson Sooknanan	1,812.61	Richard Woodly	1,155.73
Wayne Fader	17,269.65	Anthony Theriault	3,919.41	Christopher Clark	1,807.86	Wendell Dingle	1,155.19
Bobby Gujral	17,117.98	Marcus Howard	3,773.17	Phillip Jenkins	1,793.58	Christina Smith	1,145.16
Natalie Lloyd	14,563.65	Jamison Weatherspoon	3,740.41	Nicholas Wolle	1,749.09	Krista Thieme	1,138.89
Harmandus Buckle	12,821.13	Mitch Duplantis	3,630.76	Amanda Beyersdorff	1,726.89	Rebecca Klebsch	1,134.69
Tiffany Roland	11,627.87	Volodymyr Derevyanyy	3,584.02	Nicholas Rice	1,675.88	Seth Holmberg	1,134.63
Brett Gryska	11,508.58	Mark Corkrean	3,541.80	Darren Miller	1,658.42	Lesly Bernard	1,122.07
Ernesto Magat	11,436.36	Johnathan Olsen	3,540.37	Casey Kunash	1,653.91	Erik Graham	1,121.52
Richard Sprigg	11,354.70	Daniel Umbertone	3,284.55	Kenneth Greer	1,644.21	Jessica Wilhite	1,083.00
Stephen Jubrey	11,239.82	Loralee Vasquez	3,246.32	Tony Motley	1,634.13	Mark Harhager	1,075.80
Thomas Vena	10,845.49	Jared Mlinarich	3,026.31	Cathy Thompson	1,630.38	Elen Carr	1,068.80
Doreen Ryan-foti	10,628.83	Noel Ables	3,016.20	Roger Melton	1,616.02	Natalie Soboleva	1,064.64
David Hausman	9,360.15	James Allen	3,003.38	Cory Liles	1,596.71	Christopher Stephens	1,050.40
David Wang	9,275.58	Robert Kanaan	2,955.69	Scott Hanna	1,586.99	Michael McIntosh	1,041.64
Bradley Ellison	9,248.30	Preeti Sahgal	2,954.61	Maria Esposito	1,579.23	Curt Snow	1,039.59
Harjeet Rana	8,798.82	Ryan Vopat	2,921.13	Wade Humphries	1,544.42	Christopher Keller	1,037.01
Ryanisco Perez	8,292.11	Samantha Chui	2,888.58	David Ackerman	1,539.08	Gregory Williamson	1,032.56
Ryan Hall	8,263.50	Jonathan Whitaker	2,787.34	Benjamin Foti	1,522.98	Greg Stewart	1,029.78
Kilisimasi Segal	8,253.82	Jose Harb	2,755.73	James Cunningham	1,522.39	Dennis Titcombe	1,013.07
Patrick Bendure	7,018.26	Thomas Reagan	2,723.82	Albert Lau	1,515.76	Cheryl Foti	1,013.04
Michael Bromberg	6,911.86	Nicholas Zangardi	2,717.13	Dmitriy Kagan	1,512.01	Cheryl McLean	979.75
Garret Kun	6,865.01	Jeremy Welch	2,699.19	Dan Rubio	1,505.10	Melody Foy	973.71
Byron Paz	6,760.29	Carmen Ramirez	2,656.71	Aaron Gebke	1,493.70	Norman Sellen	966.56
Daniel Orr	6,658.42	Andrew Bishop	2,643.21	Ilona Patterson	1,480.33	Juan Cardona	966.25
Hal Herman	6,475.00	Danielle Jankowski	2,620.93	Kevin Appasamy	1,447.72	Mark Ziemianski	961.10
Rodney Ward	6,268.48	Brenton Betts	2,603.60	Denice Copp	1,419.00	Jacqueline Reim	956.10
Steven King	6,031.53	Daven Herмосura	2,591.25	David Romfoe	1,384.13	Kevin Edwards	950.88
David Iriye	5,848.11	Atta Saleh	2,557.27	Roger Fung	1,365.27	Serah James	947.40
Nicholas Lorence	5,830.37	London Burnett	2,522.58	Michael Laramie	1,346.91	Nellie Johnson	927.50
Zeve Katz	5,805.00	Ryan Tucker	2,507.13	Patrick Duray	1,332.37	Daniel Walton	925.70
Samuel Cohen	5,796.40	Troy Plummer	2,473.96	Kyle Klipp	1,332.36	William Wilson	922.04
Karen Gagarin	5,751.90	David Gombkoto	2,436.70	Nichole Turner	1,314.17	Jesse Lawson	913.14
Kasali Kotun	5,728.30	David Guzman	2,395.30	Alan Weissen	1,308.24	Renee Anderson	904.67
Sarai Castanon	5,631.82	Yvonne Zarathustra	2,387.88	Daniel Phares	1,302.30	Maijargal Sukhbaatar	895.23
Karen Stockwell	5,610.95	Matt Flores	2,376.32	Gary Howard	1,301.51	John Franklin	895.08
Eric Cochran	5,373.07	Michael LiBassi	2,297.29	Desi Dimitrova	1,289.01	Patrick Robitaille	893.43
Earnest Powers	5,350.04	Dorian Oldham	2,259.70	Joshua Lenix	1,287.53	Darron Hacker	879.10
Johij McGrath	5,210.21	Tracy Haden	2,178.85	Magda Figueiredo	1,285.52	Manuel Gogolin	869.55
Paul Samra	5,020.74	Tim Schroeder	2,095.44	Chantal Daigle	1,273.69	Corey Carbon	864.58
Chad Brown	4,958.71	Jeffery Thiel	2,024.47	Jermaine Gunter	1,254.70	Darlyne Exilus	862.08
Dawn McElwain	4,940.82	Salima Abdin	2,023.10	Hyungjun Kae	1,254.45	Jeff Lamar	859.85
Craig Beck	4,919.77	Aaron Parks	2,006.63	Alex Grakhov	1,249.36	Anthony Coleman	841.32
Raymond Risucci	4,698.01	Clifford Mekelburg	2,001.50	Lynn Jones	1,237.11	Marino Baca	839.98
Pamela Ladd	4,667.22	John Serrano	2,000.38	Amanda Johnson	1,233.17	Tasha Tucker	827.52
Sita Pereira	4,657.61	Timothy Matteson	1,989.67	George Lahamedjian	1,227.26	Raphael Bouchereau	826.83
Lorenzo Lameko	4,435.59	Jay Meyer	1,988.50	Kevin D Davis	1,212.51	James Aalders	821.60
Michael Boyer	4,434.59	Kraig Jilge	1,981.54	Myron Montano	1,211.03	Joseph Rickard	816.49
Michael Vasu	4,424.62	William Parmeter	1,977.23	Robert Hamilton	1,209.88	Johnathon Bunch	812.17
Michael van Delft	4,363.10	Otari Bater	1,927.86	Willon Charles	1,205.74	Andre Bishop	807.90
Arthur Greene	4,310.96	Carl Rudd	1,896.82	Brenda Hadayia	1,203.40	Andrew Stinnett	791.38
Sara Welch	4,299.24	William Smith	1,874.45	Joseph Cruz	1,192.56	Eunsook Kang	784.81
Justin Adams	4,120.84	Cory Friedman	1,869.20	Chena Blair	1,182.39	Nicole Rayner	784.07
Lawrence Hauck	4,051.45	Christian Chenier	1,852.85	Kurt Papenhausen	1,178.59	Colin Lyse	782.39
Bradley Weigand	4,011.81	Zachary Hart	1,827.90	Mathew Mealey	1,174.18	Barbara Corigliano	781.61
Beth Snow	4,007.52	Jay Newsome	1,822.80	Demetrius Franklin	1,167.11	John Collins	770.73

Leadership Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Matt Pflueger	767.73	Charles Bradley	543.92	Joseph Frith	345.27
Rosa Ngolo-Grubb	767.70	Yehonatan Gross	543.16	Jennifer Sells	344.08
Jerry Kust	762.77	Christopher McFoy	540.81	Leon Thompson	342.13
Steven Engrav	759.08	John McCreary	537.42	Terrell Fowler	341.36
Brent Morrissey	755.06	Timothy Watson	528.02	Jennifer Duke	334.88
Robert Drake	753.03	Francis Cawley	527.56	Joseph Geer	329.63
Carrie Mayle	752.23	Ryan Leong	520.33	Michael Burningham	328.00
Caleb Douce	749.78	Tania Tikitiki	520.04	Brett Engelson	327.65
Jeremy Harbin	746.29	Richard Lutz	514.44	David Kellebrew	327.03
Clifton Horton	742.94	Christopher Williams	514.35	John Sparby	326.57
Jason Oliver	741.43	Juliana Mauga	508.14	Lleison Martinez	326.57
Jerry Moore	740.57	Francisco Zarathustra	506.26	Devin Phillips	321.66
Ryan Catlett	736.99	Huihann Wee	504.87	Norman Candalore	321.31
John Manarte	734.88	Miranda Eilers	503.78	David Boshard	313.92
T J Rowell	725.21	Michael Weeder	503.17	Joshua Olin	310.68
Michael Rivera	722.53	Javier Sandoval	494.09	Corey Neff	309.64
Richard Blake	719.13	Antoinette Yellock	482.31	Bernard Coffey	307.00
Veronica Lara	709.41	Mark McGuigan	480.01	Mark Mullett	302.00
Brandon Teter	703.32	Brandon Braun	474.03	Fernando Siordia	299.99
Jason Mayer	702.80	Humberto Quintero	472.58	Gregory Parker	299.96
Michael Romeo	690.35	Maria Greene	469.89	Joshua Swogger	299.02
Gevorg Yanukyan	687.54	Shawn Nowak	464.09	Arnold Pacleb	291.42
Theresa Setefano	676.05	Xavier Baudoin d'Ajoux	462.69	James Reilly	289.15
Michael Blanch	668.39	John Bacaron	456.12	Adelfa Parinas	289.07
Renee Jeffries	666.62	Randolph Souliers	454.70	Lou Utumapu	284.55
Tupulaga Fuaivaa	660.87	Ryan Neel	453.45	Kevin Ishikane	282.04
Victor Vicario	660.72	Lee van Delft	453.26	Timothy Kieran	277.11
Nicholas Bloom	659.55	Adam Trubacz	452.95	Paul Johnson	275.94
David Farraway	658.95	Kevin Burton	452.60	Benton Tong	275.88
Wes Elder	655.34	Seth Raymond	451.98	Natalie Linker	269.43
Carlo Bonifazi	646.41	Kathryn Chaisson	448.08	Jason Lobring	269.20
Fritznal Octave	645.83	Jalal Nabiye	447.82	Robert Williams	268.82
Erin Moyer	640.84	Yadollah Pourjalali	447.32	Mina Afu	266.77
Jason Young	633.08	Suzanne Spease	443.26	Amelia Zeiger	263.80
Nicholas Engrav	632.66	Christopher Freter	434.96	Brookalyn Stillwagon	260.76
Stephanie Burruss	624.39	Timothy Velky	431.16	Alfred Brenner	260.03
Matthew Lukesh	619.68	Stacy Randazzo	429.70	Arnuia Teo	260.02
Christopher Nash	617.14	Ronald Trombetta	426.71	Philip Anderson	255.79
David Thomas	613.12	Billy Wilder	425.59	Ryan Richardson	243.86
Dustin Dunlap	612.33	Brian Sundberg	422.31	Gabriela Moreno	243.68
Charles Steele	611.28	Thomas Carver	420.91	Justin Wilson	240.84
Vaaufia Robertson	607.68	Abolfazl Mohammadi	419.94	Damien Cannaday	240.80
Shaun McDonald	601.23	Keith Bryant	407.33	Emmanuel Villasenor	238.90
Charles Allen	597.57	Ryann Vassallo	397.77	Todd Sahn	237.57
Joseph Uppleger	595.55	Ardith Jefferson	396.40	David Moir	236.74
Kyriacos Davis	594.15	Adam Niman	392.46	Taneshia Solomon	233.48
Lesina Ahsue	589.83	Debra Hepp	392.23	Kelvin McDiarmid	228.94
Evelyn Nkwenti	589.33	Mark Bleier	391.93	Cherman Wilson	224.96
Kimberly Riley	587.93	Beverly Diaz de Leon	388.36	Chris Johnson	222.35
Brent Arbour	587.92	Quantez Black	380.76	Anthony Pettis	222.22
Brian Schreiter	578.85	Debra Bell	376.04	I-Perfection Harris	220.19
Jackie Alston	578.46	Sean Lacroix	372.54	Wander Lima	210.80
Candace Engelson	575.50	Colleen Fisher	370.43	Matthew Diulus	210.70
Eric LaBossier	571.31	Raymond Angeles	368.47	Violette Ozeran	209.95
April Butler	570.99	Rory Crockford	368.15	Jordan Castillejo	205.79
Sharon Brenner	565.84	Michael Yoxthimer	363.67	Eli Pierce	203.87
Jeffrey Aleman	561.22	Ashlynn Orng	361.23	Gordon Mooc	201.23
Rajeev Arora	559.03	Tricia Parido	359.41		
Ronald Rivera	557.68	Jason Marlow	353.10		
Tracy Thomas-Shell	551.37	Andrew Beckfeld	352.43		
Robert Gerdes	547.72	Moswen Taylor	348.05		
Timothy Clark	546.05	Joshua Champneys	347.76		

World's Greatest Bonus

Total: \$1,528,024.34

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Roghie Hassan Loo	\$8,930.90	Ryan Kendl	\$2,598.12	Caleb Douce	\$2,082.64	Melissa Schroeder	\$1,708.09
Amir Sedaghat	8,758.55	Jun Ma	2,582.15	Jewmekia Morton	2,077.80	Yadollah Pourjalali	1,707.96
Daniel Hanson	7,326.42	Natalie Soboleva	2,555.65	Fred Regna	2,060.89	Sina Polu	1,706.57
Gary Howard	5,819.71	Shahnaz Toloui	2,547.45	Steven Rotherforth	2,058.24	Christopher Anene	1,698.69
Lily Tchen	5,579.68	Catherine Minor	2,529.60	Karen Sessing	2,040.26	Robert Simmen	1,694.39
Max Quasem	5,528.65	Justin Germany	2,529.04	Zach Luhr	2,035.02	Timothy Kieran	1,693.82
Elvis Obanor	4,722.85	Sandy Boffill	2,516.86	Rachel Wood	2,029.72	Faasasalu Nanai	1,686.01
Helen Taylor	4,523.02	Otari Bater	2,506.51	Michael Perkins	2,023.76	Clayton Menezes	1,684.69
Germaine Johnson	4,308.42	Kelly Yingling	2,491.21	Dewey Lewis	2,019.33	Ryan Kim	1,681.20
William Caraway	4,282.25	German Viviano	2,488.59	Stephen Landry	2,010.74	John Zayas	1,674.38
Orett Nelson	4,119.46	Tatjana Tikhonov	2,469.49	Dara Chhuu	2,005.46	Mike Hudnall	1,672.25
Ronald Trombetta	4,025.64	Kaixun Yang	2,465.58	Poshen Yang	2,000.06	Steven Stensrud	1,671.20
Lesina Ah Sue	3,976.50	Glenn Fuller	2,458.41	Steven Haberman	1,997.98	Wayne Blumling	1,668.05
Robert J Dunn	3,973.82	Andre Bishop	2,450.40	Samantha Jacobsen	1,994.61	Timothy Dawe	1,667.82
Ivan J Leigh	3,963.61	Shannon Kerr	2,437.00	Scott Remmey	1,988.84	Peter Saumigala	1,664.38
Andrew Aaron	3,894.20	Daniel Hartwig	2,434.21	Tibor Simon	1,977.12	Paul Fordham	1,662.16
Justin R Smith	3,875.45	Fernando Sordia	2,429.40	Katie Massart	1,975.42	Peter Davidson	1,658.77
Erez Shabtay	3,745.26	Harold Durana	2,424.59	Gregory Williamson	1,971.91	Timothy Nolan	1,656.99
James Raymond	3,516.70	Ed Olfert	2,424.35	James Welsh	1,969.25	Anthony Davis	1,652.82
Vincent Perez	3,427.43	Jean Badio	2,421.72	Daniel Bauer	1,966.88	John C Johnson	1,649.64
Kevin Edwards	3,423.22	Russell Morris	2,420.52	Tania Tikitiki	1,963.81	Wattana Chindavong	1,648.97
Robert Ulreich	3,394.43	Ernesto Magat	2,414.26	Robert Black	1,959.17	Clinton Jones	1,645.18
Freida Yakubov	3,392.25	Joseph Peplinski	2,411.41	Lisa Wood	1,937.70	Ryan Leong	1,645.17
Brock Lampepe	3,317.08	Steven Young	2,384.85	Melissa Flanagan	1,933.48	Maria Esposito	1,644.31
Zachary Hart	3,312.84	Linda Byas	2,383.51	Dawn Holland	1,924.18	Carrie Fay	1,642.71
Kevin Davis	3,311.31	Filipo Havili	2,380.41	Robert Grant	1,919.08	Chad Turner	1,639.25
Beau Springer	3,298.24	Gerald Bledsoe	2,372.33	Kelly Schneider	1,918.47	John Roma	1,636.42
Maria Rocha	3,284.79	Joey Sales	2,367.97	Ramin Maghsoud	1,913.08	John Manarte	1,629.89
Omar Hashimi	3,279.10	Steve Marker	2,360.62	Sebastian Kazek	1,910.66	Andrew Bernstein	1,629.75
Raymond Angeles	3,278.27	Kimberly Brown	2,359.45	Jennifer Wehrle	1,908.41	Jonathan Maust	1,627.59
Amy Shui	3,267.35	Jacob Maughan	2,357.66	Kelly McDonald	1,904.00	Seth Raymond	1,623.36
Alanna Swenson	3,264.47	Leone Tom-James	2,342.94	Virginia Dotson	1,903.31	David Thornton	1,623.11
Isabel Ribeiro	3,230.31	Ahuiwa Vaai	2,337.57	Alfred Brenner	1,902.27	David Thomas	1,609.07
Ross Ewen	3,219.83	Timothy Cruise	2,330.37	Ronald Robinson	1,892.26	Jessica Santamarina	1,602.03
Sammar Miquel	3,207.60	Mark Harhager	2,328.22	Robert Ford	1,890.07	Casey Cline	1,601.41
Samson Adelufosi	3,187.24	Mario Andres Chavez	2,324.41	Lota Luatua	1,888.17	Jessica Goodwin	1,592.48
Eugenio Pavon	3,185.95	Douglas Zigby	2,313.74	Juan Cardona	1,873.39	Stephanie Kies	1,587.04
James Aalders	3,144.70	Bryant Hendley	2,313.71	Vaauafao Robertson	1,866.95	Brian Schreiter	1,584.08
Barbara Corigliano	3,142.56	Ying Yang	2,312.98	Bradley Kampmeier	1,853.87	Victor Rodos	1,582.84
Mark Neilson	3,141.20	David Gombkoto	2,303.81	Matt Moore	1,850.28	Ernestine Rush	1,579.86
Juan Reyes	3,085.13	Gregory Hayman	2,293.46	Thomas VanOsdol	1,844.03	Joseph Flynn	1,575.83
Alex Gonzales	3,051.44	Amber Colp	2,290.95	Stephanie Paskett	1,841.32	Domingo Mercado	1,574.85
Benjamin Ainscough	3,038.17	Brianna Laidlaw	2,287.65	Kevin Appasamy	1,837.08	Mathew Hart	1,573.59
Theresa Bellajaro	3,036.16	Lori Dacyk	2,255.57	Hank Gordon	1,837.00	Michael van Delft	1,573.48
Lorraine Chaney	2,995.99	Graeme Bollinger	2,254.76	Kenneth Greer	1,834.93	Jennifer Cody	1,568.38
Benjamin Foti	2,933.89	Manuel Ferreira	2,240.56	Gregory Parker	1,824.62	Darren Wolf	1,568.09
Jerry Sullins	2,861.89	Elena Masci	2,230.70	Asghar Sajjad	1,824.52	Hildegard Toleafoa	1,567.14
Matthew Parks	2,850.15	Tamara Eastridge	2,225.15	Michael Camara	1,823.66	Gene Bartoli	1,559.75
Jinzhou Zhao	2,842.04	Joseph Moore	2,222.67	Lee van Delft	1,813.95	Georgia Anagnostopoulos	1,557.66
Richard Carter	2,834.19	Barbara Stillwell	2,217.26	Candye Cole	1,797.32	William Charnow	1,556.15
Maria Agcaoili	2,823.80	Troy Plummer	2,211.61	Bruce Vinje	1,796.95	Jason Anderson	1,554.60
Michael Schneider	2,803.57	Joseph Uppleger	2,204.86	Naera Pomare	1,766.72	Raymond Risucci	1,551.74
Ben Halali	2,792.02	Jesse Wise	2,198.22	Herlene-Grace de O'Campo	1,764.94	Adham Slataroff	1,547.86
Stephanie Tejada	2,788.39	Robert Harris	2,193.06	Ashkan Faramarzi	1,764.23	'Twanna Tucker	1,545.77
Diana Dziardziel	2,779.80	Rachelle Rhoe	2,192.66	Michal Majewski	1,749.92	Catherine Murphy	1,544.62
David Ubnoske	2,762.71	Howard Price	2,188.50	John Viar	1,749.69	Stephanie Novel	1,542.76
Marty Martin	2,729.76	Peter Kaplanis	2,184.88	Valeriya Kolb	1,748.06	Marquis Miller	1,542.19
Rita Charles	2,708.03	Robert Vincent	2,180.33	Sanvel Tigranyan	1,745.24	Rex Tidball	1,541.42
Thomas Quintalino	2,701.45	Adam Zlupko	2,160.26	Willon Charles	1,744.39	Lamine Diakhate	1,540.84
Eugene Kashkin	2,700.17	Majjargal Sukbaatar	2,158.61	Melody Foy	1,736.55	Richard Cleveland	1,535.46
Amanda Beyersdorff	2,697.93	Kimberly Riley	2,145.03	Terra Sainas	1,729.60	Jave Rosales	1,534.05
Keyra Montoute	2,685.82	Kenya Manstra	2,144.34	Sonia Marin	1,725.75	Ariel Sanchez	1,529.40
Daniel Potilechio	2,679.85	Patrick Taylor	2,133.76	Dulce Jimenez	1,724.15	Angela Prager	1,525.74
Viet Chung	2,672.03	Donald Wold	2,131.97	Steven Edgell	1,723.08	Iryna Sushkova	1,516.81
Timothy Clark	2,671.21	Amber McIntyre	2,127.33	Milan Savich	1,722.20	Jackie Alston	1,515.88
Derrick Mason	2,666.65	Jerry Marion	2,117.05	Roger Weisman	1,719.72	Shaneena Stevenson	1,515.86
Kimona Hanson	2,647.02	Jerome Hill	2,105.98	Joseph Gabriel	1,713.75	Louis Morales	1,514.17
Cherman Wilson	2,641.48	Steven Lucero	2,095.62	Steven Worthy	1,712.31	Roxann Smith	1,514.10
Ala Awad	2,635.62	Edward Harris	2,095.05	Fale Uisa	1,712.06	Earnest Loveless	1,513.08
Don Tong	2,603.40	Robert Kempner	2,088.47	Jeffrey Higgins	1,711.27	Francis Cawley	1,509.39

World's Greatest Bonus



Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Amanda Johnson	\$1,507.91	Christopher Feiner	\$1,311.89	Louis Roman	\$1,146.98	Amy Wells	\$1,005.59
Lady Fowler	1,507.62	Horace Johnson	1,311.23	Preeti Sahgal	1,146.45	Daniel Burgess	1,005.22
Herivelto Pereira	1,491.41	Bernard Oliphant	1,307.97	Brady Sutherland	1,142.94	Amanda Williams	1,004.93
Richard Lutz	1,489.95	Shirley Post	1,307.88	Brian Leblanc	1,141.32	Samuel Peacock	1,001.06
Jeremy Engrav	1,486.17	Willie Hayden	1,306.21	Brittany Smart	1,140.35	Matthew DeCola	1,000.77
Lleison Martinez	1,486.04	Denise Morgan	1,304.32	Kurt Smith	1,138.87	James Murphy	998.63
Michael Brawner	1,486.03	Jennifer Wolfe	1,302.80	Loretta Ekeroma	1,137.13	Maryna Danielian	995.89
Jan Vellekoop	1,483.81	Joshua Lenix	1,298.09	Brent Leathers	1,132.29	Aaron Ashby	995.24
Craig Strompf	1,483.22	Christopher Hendrix	1,298.08	Hernanie Ramos	1,129.50	Robert Cassella	992.88
Odilia Goulart	1,481.30	Chena Blair	1,292.91	Matthew Ficarra	1,128.45	Rodney Smith	991.09
Eric Trautman	1,479.52	Amit Dogra	1,292.21	Walter Kroschel	1,127.89	Shaun Rice	990.72
Agatha Safford	1,476.01	Richard Chaffee	1,289.11	I-Perfection Harris	1,127.30	Paulene Young	989.16
Jerckarra Page	1,475.12	Samantha Chui	1,288.48	Shane Hartt	1,124.79	Matthew Cartwright	987.79
Fealofani Kanofou	1,473.01	Marcella Silva	1,286.31	Giuliano Kovacs	1,122.73	Dino Buric	986.42
Kevin Ishikane	1,466.61	Deborah Johnson	1,286.18	Anthony Pelonzi	1,121.57	Michael Orsillo	983.57
Daniel Jones	1,464.82	Daniel Pinschmidt	1,283.40	Ahmad Banat	1,121.31	Consuelo Dominguez	981.30
Josh Wheeler	1,460.63	Joshua Swogger	1,273.57	Marion Magat	1,118.08	Patricia Carter	981.14
Gabriel Manzo	1,457.87	Silia Kuka	1,267.87	Wanda Draughon	1,118.00	Robert Stott	980.94
Joshua Goldstein	1,456.00	Corienne Mason	1,260.00	Tiffany Cummings	1,116.97	Lisa Kahan	980.22
Todd Walsh	1,455.83	Amy Buskas	1,259.82	Benjamin Van Fossen	1,116.37	Andrew Cauley	979.94
Sarah Kisielowski	1,451.60	Lou Utumapu	1,258.54	Thomas Stone	1,114.55	Christopher Chovanec	978.08
Mercedes Ayala	1,449.13	Fetaui Ioane	1,256.84	Angel Stacey	1,113.46	Dawn Selden	978.05
Thomas Carver	1,448.64	Tammy Kopitke	1,252.42	Anthony Susi	1,110.36	Adelfa Parinas	976.76
Sherri Stoklasa	1,445.76	Grover Bond	1,250.34	Evan Wicklund	1,107.99	Stephanie Lee	975.88
Jacob Blumenfrucht	1,427.06	Malcolm Redd	1,249.41	Hollie Mann	1,107.55	Robyn Stewart	974.60
Joshua McDonough	1,424.94	Diane Carrion	1,248.90	Amanda Sines	1,107.45	Jasmine Colon	971.65
Nolan Ender	1,419.01	Kasimira Joyce	1,245.09	Andrea Yee	1,105.38	Paul Paradoski	962.92
Gordon Mooc	1,417.86	Frank Cousins	1,244.73	Ryan Saridakis	1,104.18	Alan Laabs	962.62
Cortland Golightly	1,412.90	Sale Papu	1,243.03	Abbie Joseph-Harrington	1,102.57	Myron Montano	962.36
Brook Meeks	1,410.87	Terry Johns	1,236.01	Melissa Blankenhorn	1,100.92	Noelle Brown	961.85
Kelly Hopper	1,407.08	Amr Shater	1,235.82	Hollie Christian	1,098.69	Christopher Acciari	960.71
James Cummings	1,403.87	Phillip Kogel	1,226.44	Janice Mann	1,095.23	Robert Hamilton	959.50
Jacob Johnson	1,397.37	Rachel Bryson	1,225.95	Amy Snow	1,094.85	Crystal Reeves	954.73
Eric Johnson	1,395.73	Nicholas Bloom	1,222.41	Visham Mohip	1,094.75	Miles Taylor	954.36
Richard Jones	1,395.69	Jacqueline Reim	1,222.15	Sandra Walsh	1,092.79	Michael McJunkins	950.73
Kaylin Searles	1,395.47	Kelli Griffith	1,220.73	Nicole Rayner	1,088.04	Dustin Kiss	949.95
Jennifer Sells	1,390.87	Ashley Waters	1,220.22	John Young	1,087.71	Sean Lacroix	947.57
Matthew Diulus	1,390.04	Carrie Mayle	1,220.09	Anne MacGregor	1,084.87	Juan Morales	944.16
Vicki Tumia	1,389.79	Lonnie Williams	1,219.75	Michael Zambelli	1,083.39	Ryan O'Donnell	942.38
Scott Florin	1,387.21	Vesela Bivoka	1,216.93	John Passi	1,082.93	Jay Newsome	939.03
Maxine Siruta	1,382.48	Jarrod Turner	1,211.00	Shelly Pinder	1,079.79	Charles MacCary	938.29
Nancy Crampton-Brophy	1,380.08	Shelley Meyer	1,210.80	Michael Rivera	1,076.55	Ricardo Subero	937.75
Nicole Johnson	1,377.95	Jonathan Scheutzow	1,203.17	Ryan McIntosh	1,074.31	Rita Haidinger	935.62
Erickson Bencosme	1,376.50	Matthew Lukesh	1,200.48	Norbert Medina	1,068.65	David Karrel	935.35
Mickenzie Linse	1,373.69	Charles Koehling	1,200.07	Donna Archibald	1,065.64	Amanda Wolfgang	932.39
Chad Panzer	1,373.51	Brandi Hershey	1,198.61	Bryant Maddox	1,062.97	Christopher Nash	931.24
Kelvin Chu	1,368.46	Norman Lew	1,195.61	Jenny Sample	1,062.83	Trish Baraghoush	930.57
Christina Reil	1,367.26	David Steinhoff	1,193.41	Travis Vandeborgh	1,062.77	Zane Rohatensky	928.79
Mitchel Gale	1,367.20	Daniel Gereaux	1,192.51	Darrell Murphy	1,062.67	Lucky Faaititi	928.09
Bryan Kidd	1,366.83	Corey Neff	1,192.10	Penny Harpell	1,060.68	Kruger Gould	927.90
Darlyne Exilus	1,366.53	Patrick Blanchette	1,189.85	Lori Ivey	1,056.78	Todd Engelson	927.04
Jeffrey Hacker	1,365.00	Mario Chavez	1,189.61	Crystal Cannon	1,056.02	Joann Medrano	926.67
Saeideh Nessar Ali	1,362.18	Steven Sparkes	1,189.43	Christopher Hoyt	1,055.51	Joshua Eckert	926.38
Pedro Osuna	1,361.29	Clinton Kubach	1,188.66	Mary Alonzo	1,055.45	Rob Speers	925.96
Benjamin Eggen	1,361.06	Clovis Chan	1,187.34	Blake Higuchi	1,055.42	Joey Kennedy	923.27
Michael Papoulis	1,357.56	Byron Paz	1,185.31	Paul Snyder	1,053.44	Al-Karim Walji	916.53
Muhammad Chaudhry	1,351.38	Christopher Fernan	1,184.69	David Beard	1,049.83	Rodney Reynald	913.78
James Senior	1,350.79	Damien Cannaday	1,183.07	John Schultz	1,046.99	Charlene Losse	913.38
Sarah Jett	1,348.81	Rosezita Niwha	1,182.37	Rajeev Arora	1,043.80	Jacquelyn Turnage	911.95
Felicity O'Halloran	1,346.97	Elias Hazen	1,175.86	Alberto Alcalá	1,042.59	Ross Hicks	911.53
Christopher Reinarts	1,346.25	Bernardo Lopez	1,175.84	Robert Atterbury	1,039.11	Cory Accardi	910.82
Clifford Rene	1,345.48	Michael Antognoli	1,175.01	David Kellebrew	1,038.64	Timothy Watson	910.26
Gagandeep Klair	1,344.76	Adam Hagen	1,174.80	Duane Robertson	1,038.18	Lazarus Echeta	910.12
LaDawn Meador	1,342.20	Richard Mason	1,172.40	Danada Smith	1,037.64	Eric Eun	904.26
Nathanael Noel	1,338.36	Maura Cordero	1,172.39	Brian Ellison	1,037.15	John Kubiak	904.07
Stacey Stewart	1,336.96	Larry Adebessin	1,171.11	Fritznel Octave	1,036.74	Shawn Nowak	902.03
Svetlana Belkina	1,336.59	Theresa Gray	1,169.27	Tom Dement	1,034.91	Aaron R Jones	900.66
Mo Chiu	1,334.59	Tiffany Roland	1,167.90	Michael Giaime	1,032.98	Lita Lameko	897.90
Paramjit Sangha	1,331.99	Benton Tong	1,166.70	T J Rowell	1,031.98	Brian Walker	897.60
Crystal Gustin	1,331.56	Joel Brown	1,166.58	Thomas Wheeler	1,031.49	Phillip Tyo	897.43
Juanita Too	1,331.27	Jeremy Eichas	1,165.51	Lorena Barriere	1,022.76	Antron Adkison	895.61
Matthew Turnquist	1,330.36	Aruna Ravani	1,165.16	Gregory Sharp	1,020.70	Ryan Liddiard	893.78
Sherry Rubio	1,325.61	Steve Odisho	1,162.96	Brett Engelson	1,020.21	Stephanie Bures	892.43
Philip Abramovitz	1,322.07	Josh Juggassar	1,161.69	Sujata Kapadia	1,017.84	Antonio Jones	890.76
Mark Bleier	1,316.05	Linda Jackson	1,159.84	Candice Smith	1,016.23	John Cronin	890.41
Daniel Umbertone	1,314.34	Alan Rosen	1,159.55	Renee Zeller	1,013.03	John Hughes	888.85
Krista Thieme	1,313.01	Christina Smith	1,158.51	Donde Toomer	1,010.60	Helen Papayayan	887.56
Debra Bilz	1,312.92	Keith Ligons	1,155.57	Colin Johnson	1,007.19	Darron Hacker	883.56
Debra Hepp	1,312.66	Sean O'Reilly	1,152.92	Antonio Salgado	1,006.67	Bo Stawicki	879.32

World's Greatest Bonus



Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Kareta Tiafaogali	\$878.05	Travis Ammann	\$757.92	Curtis Moreland	\$682.93	Joshua Cook	\$601.67
Joshua Bagi	877.98	Ryan Catlett	756.98	Ronald Rennich	682.60	Frank Jendusa	600.52
Ramona Pula	877.70	William Workman	755.81	James Mailloux	682.09	Vishwamitra Chetram	597.95
Chad Derrick	876.94	Paul Samra	755.65	Timothy Vizeau	682.04	Kailee Kenschuh	595.73
Matthew Hiraga	875.68	Taneshia Solomon	754.41	Sakariah Upton	681.73	Daniel Sherman	595.64
Shamina Chowdhury	872.77	Tiffani Tavormina	753.76	Justin Speakman	681.26	Christopher Keller	595.13
Michael Kyatt	872.31	Joshua Dowse	752.61	Bradley Kincaid	680.77	Dale Meyer	594.14
Aaron Latham	872.26	Sharon Brenner	751.97	Jennifer Alexander-Bermudez	680.58	Edward Corbett	592.31
John Rodgers	872.22	Christopher Petti	751.24	Kevin Brown	680.05	Katie Chetwynd	591.80
Tuli Vaimasenuu	871.31	Kenneth Cordes	748.79	Jonathon Bailey	679.58	Jangwon Seo	589.84
Lafi Papalii	870.64	Timothy Matteson	746.86	Calvin Marshall	678.44	Quanita Baxter	589.24
Haoyu Xu	866.12	Patrick Crenshaw	742.19	Rosa Savea	678.03	Stefan Johansson	586.87
Gina Flores	859.63	Brian Frierson	741.63	Abdul-Kareem Kotun	676.76	Maria Lealaialoto	586.69
Judah Spradlin	855.22	Betty Dawe	739.76	Cynthia Wilhelmi	675.15	Adam Elliott	584.96
Joseph Hedborn	853.97	Syneese Thompson	737.09	Donald McCrary	675.08	William Gordon	584.95
John Macom	853.72	Jean Barlow	736.12	Cynthia Belton	674.96	Jason Lobring	584.79
Zachary Rankin	853.03	Lubomir Sordel	735.77	Tricia Parido	674.19	Kelechi Honore	584.50
Jon Zubrzycki	849.84	Markert Iman Peoples	734.05	Kade Taylor	673.98	Ronald Morgan	584.34
David Taylor	849.74	Olay Vongkhaophet	733.99	Josee Lachapelle	673.31	Dennis Burr	583.63
Tony Motley	848.80	Charles Jones	733.68	Harold Miner	672.31	Lawrence Schmidt	582.48
Elizabeth Montgomery	847.44	Denise Lujan	733.17	Corey Durst	671.92	Kiet Truong	581.88
Tovale Endemann	847.04	James Moland	732.45	Alesya Gurlov	671.87	DeMario Cooper	581.69
Christian Napiza	846.43	David Goodman	728.02	Lisa Pape	671.43	Daniel Armstrong	580.05
Jenipher Posner	845.68	Nicole Lucchese	725.44	Anthony Mele	670.32	Chris Richmond	579.96
Clemon Daniels	845.20	Donna Carson	722.44	Joseph Rickard	667.86	Aghayni Nazarian	577.86
Lauren Hamrick	844.54	Katharine Sealscott	722.15	Kenneth Fuliese	666.41	Wesley Pollard	576.50
Stephanie Poe	843.95	Anita Beletski	721.44	Amanda Russell	665.92	Christy Carter	574.41
Charlie Warren	842.31	Jennifer Holliday	721.20	Arlyn Magday	664.56	Danira Madrigal	574.23
Joel Bondoc	841.65	Patrick Moran	720.86	Mai Bowyer	664.56	Joaquin Santos	573.99
Javier Esquivel	841.26	Zac Dajos	720.68	Daniel Wine	664.12	Aaron Haskins	573.32
Ashley Swenson	839.92	Jaime Rozotto	719.96	Zackary Wininger	662.31	Scott Bulau	570.37
Kelly Krischik	839.86	Shu Shang	719.91	Allison Bankowski	662.12	Mike Thomas	570.22
Tami West	834.60	Roger Fung	717.07	Justin Bow	661.14	Shaelagh Legus	569.95
Shawnda Philbrook	831.32	Matthew MacDonald	716.55	Brittany Bradshaw	660.60	Tomewa Majekodunmi	569.46
Vatapuia Vavau	827.06	Julie Wells	716.44	Matthew Millward	660.28	Jason Ryan	568.93
Susan Bergh	826.09	Adrian Bullens	714.56	Toma Lernalu	658.09	George Angulo	567.95
Alexis Chapman	820.75	Christopher Ammons	714.28	Russell Meredith	656.84	Alex Grakhov	567.65
Mindy Rosenberger	820.04	Rita Earl	713.66	Christen Coppola	655.80	James May	567.56
Adam C Smith	819.62	Michael Brady	713.36	Oshea Davis	655.25	Philip Webb	567.53
Serah James	818.32	Peniamina Levae	713.25	Sherwyn Jeffrey	652.36	Roger Kuechle	565.65
Telly Wilson	817.80	Theodore Sauder	711.97	Jaleesa Glover	650.35	Tamara Davis	565.54
Amandeep Gill	813.70	Yenni Le	711.74	George Lahamedjian	650.26	Charles Lee	563.35
Cisca Odohofre	813.70	Mariette Vangraan	711.55	Ellahé Vaziri	647.41	Petelo Patelesio	562.06
Glyn Hurst	812.48	Eunsook Kang	709.88	Christopher Robair	645.79	Stephen Jubrey	559.36
Dason Phaul	807.51	Mark Akler	708.84	Jimmy Harvey	643.69	Pamela Misa	558.86
Layla Strange	806.16	Mitchell McNiell	708.27	David L. Cohen	641.75	Douglas Morhac	557.81
Terrence Asuncion	804.16	William Wilson	707.84	Aaron Longino	640.19	Brett Szymonski	556.55
Brian Blair	802.86	Jessica Kurney	706.84	Maria Diringier	639.23	Norma Sauls	555.39
Martin Berthelot	802.12	Andrea Barenholtz	704.99	Teresa Butolph	638.90	Kevin Jerman	555.22
Cynthia Sittig	799.86	Cheryl Clancy	704.96	Norman Frick	637.93	Alexander Rollinson	554.86
Danylle Guerrero	799.51	Frederique Bedard	704.89	Jean Reese	637.57	Catherine Sedge	553.34
Michael Weeder	798.88	Teresa Guthrie	702.11	Brandi Doughty	636.85	Maryam Nemati	552.90
Michael Lockhart	797.89	William Crawley	700.79	Daniel Albaugh	636.61	Thomas Bryant	552.30
Bridget Smith	797.48	John Keiderling	700.01	Jesse Atatai	636.59	Evelyn Nkwenti	552.14
Stephen Osmond	796.18	Adam Niman	699.92	Jason Haas	635.08	Keith Childers	551.87
Marsela Kresic	794.25	Ioapo Au	699.24	Stacy Randazzo	632.38	Jennifer Sullivan	548.05
Jan Ward	791.97	Brenton Betts	698.97	Lima Drysdale	631.20	Patrice Wise	547.68
Nicholas Bentham	791.16	William R Davis	698.87	Regina Knieser	628.55	Viviana Gonzalez	546.48
Cody Donovan	787.12	Thomas Soloweyko	696.97	Dustin Klingebiel	626.63	Jessica Obando	541.91
Amanda Stoebe	786.47	Michael Cook	696.87	Omar Montgomery	626.18	David Moir	538.31
Shehu Mayaki	783.67	Dichita Warren	696.79	David Farraway	626.17	Courtney Rogers	537.70
Victor Vicario	783.57	April Butler	696.17	Jonathan Davis	625.16	Jordan Rubin	537.67
Laureana Giorgi	780.69	William Pearce	695.12	Christine Zippi	624.85	Augustine Facundo	536.97
Lydia Lozano	780.48	Lotolotoi Leutele	695.00	Russell Barke	624.20	Spence Schramm	536.56
Demetrius Franklin	777.43	Timothy Frazer	694.86	Cynthia Blowé-Miller	623.14	Jason Young	536.04
Kelly Smith	776.07	Rasmus Pereira	693.73	Ryan Dagg	621.73	Valeriy Narodetskiy	535.04
Asmar Townes	774.71	Cary Almas	691.45	Erin Moyer	621.48	Patrick White	534.90
Gary Grissom	773.52	Pai Siaoipoulava	690.97	Paul Gonzalez	618.30	Jason Watkins	532.21
Pamela Ladd	773.44	David Ramirez	690.87	Livingston Reid	618.13	Andre Casey	531.67
Divine Chiang	772.50	Matthew Burquest	690.83	Anastasiya Gladkov	617.58	Pamela Drury	530.73
Kenji Leonard	770.61	Aukuso Palepouini	690.38	Aaron Sarson	615.97	Lauren Hutchinson	530.59
Judy Rodriguez	766.45	Michelle Hoffman	690.36	Eric Kassa	614.56	Peter Zajac	528.24
Ronald Starr	764.67	Andrew Queen	688.24	Marcus Noel	612.51	Chelsy Stine	527.70
Maria Paukofe	764.01	Brandon Cooley	687.88	Aaron Parks	611.53	Sharon McKee	527.11
Jefferson Lotz	762.49	Kevin Rendon	687.68	Patrick Robitaille	608.21	Roger Johnson	526.53
Tasha Tucker	761.75	Lisa Huinker	687.28	Bubba Sosby	607.27	Anne Powihongi	526.36
Rosario Ortega	761.21	Jose Lomeli	687.03	Brian Mitchell	604.40	Yeni Losano	525.61
Mario Jankovic	760.65	Kristin Garramone-Hager	686.70	Drew Johnson	603.58	Richard Nypower	524.62
Shelly Russell	759.89	Ghina Malaney	684.42	Marvin Chalwe	602.42	Samantha Robichaud	523.08

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Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Michael McCoy	\$521.12	Jarred Sykes	\$464.34	Rachel Hicks	\$406.48	Juan de la Cruz	\$355.30
Evan Holzhauser	520.47	Tracy Thomas-Shell	463.12	Rosemary Sferrazza	405.75	Robert Drake	354.89
Ruben Soberanes	520.22	Timothy Berry	462.90	Stephanie Nolt	405.72	Kim Krick	354.61
Wendy McBride	519.56	James Strickland	462.31	Jason Albertz	404.52	Brenda Anderson	354.56
April Rodenborn	519.03	Candace Engelson	462.08	Carmela Cannizzaro	404.47	Drew Craswell	353.75
Nicole Morris	517.91	Matthew Glasgow	461.64	Nathan Foti	404.25	Michele Grevich	353.59
James M Kelly	517.89	Jonathan Tomko	461.28	Kenneth Parks	402.84	Sean Stout	352.63
David Orrico	516.94	Dale Kiesow	460.33	Andrea Nichols	401.59	Paul Smoley	352.32
Bradley Ellison	516.58	Trevor Smith	459.34	George Schuffert	401.42	Liahona Solofa	351.16
Ualesi Sagapolutele	516.48	Miranda Eilers	459.04	Joseph Marghella	401.21	Mark Gorman	350.63
Anthony Bellomo	516.07	Charles Steele	458.18	Jose Hernandez Camargo	400.59	Sam Goddard	348.73
Courtney Wankel	514.98	Jerry Wheeler	457.68	Keith Bryant	400.27	Brian Stunmons	348.30
Ulrich Dietrich	514.64	Colman Munoz	457.45	Cathleen Keith	399.43	James Mournahan	347.67
Nicholas Powell	514.63	Daniel Abernathy	454.30	Taheer Kusliawan	398.73	Michael Yoxheimer	347.37
Loren Ponce	514.46	Aaron Roberts	453.43	Todd Bornstein	398.56	Sherry Dyck	346.25
Tia Sams	511.13	Gabriel Feldmann	452.64	Larry Dowse	397.57	Cara DeFiore	345.99
Israel Wizenfeld	509.85	Robert Smith	452.47	Kevin Reynolds	395.54	Danielle Swehla	345.49
Marvin Voller	509.58	Brandon Belisle-LaMoureaux	452.00	Charles McDonald	395.46	Gleb Ostrovsky	344.64
Christopher McCoy	508.77	Justin Jonsdottir	451.18	Deeann Travers	394.48	Christopher Freter	344.58
Craig Smoot	508.70	David Boshard	450.84	Jason Keefner	394.25	Heather Shiflet-Garnes	344.03
Carmela Adryann Valerio	508.45	Averyl West-Washington	450.42	Erwin Ashby	393.49	Brian Lee	343.15
Amanda Moody	508.14	Aaron Hagedorn	449.98	Henry Ingraham	392.03	Mark Nunez	342.85
Peter Kwiatkowski	506.90	Lydia Hartounian	449.56	Tammy Zagata	391.30	Kevin Johnson	342.79
Evelyn VanHouten	506.86	Jason Wilkins	448.85	Erin VanBuren	390.58	John Cramer	342.03
Stephone Robinson	506.74	Mario DePinto	448.70	Ierome Tunufai	390.46	Craig Davis	341.22
Phillip Boone	506.40	David Miller	447.33	Daniel Toshner	390.14	Linda Mulitalofuliese	341.11
James Schneider	505.82	Brian Welsh	446.53	Terrill Finley	390.00	Jacob Arias	340.51
Christopher Brenner	503.77	Tim Smith	443.96	Shasta Doty	389.82	Robert Woodhouse	340.46
Melissa Ickes	503.58	Rory Crockford	443.08	Arthur Westergren	389.04	Sandra Linse	339.59
Matthew Court	503.45	Stephen Sembinelli	442.27	Asparouh Minikov	388.35	Sara Gilley	336.61
David Kuntz	502.58	Krystle Hunt	442.14	Cynthia Todd	387.67	Amanda Bean	336.31
Brent Cunliffe	502.48	Michael Case	441.74	Michael Craft	384.98	Lynda Williams	335.37
Rexford White	501.04	Renato Cabarnongan	440.01	Ramez Wissa	384.91	Angelika Vassilieva	335.34
Matthew Nereng	500.68	Charles Smith	438.90	Autrina Shepherd	384.63	Ryann Vassallo	335.11
Niu Lavea	499.65	Jeff Lamar	438.60	Alba Lazala	384.52	Simon Rolland	334.60
Mohamadi Sakande	499.08	Heather Long	438.27	Salma Cheema	382.35	Anthony Theriault	334.15
Gregory Gooden	498.07	Stephanie Loch	437.75	Nicholas Patterson	382.06	Joseph Kuzmanko	333.74
Shivani Thaker	498.02	Daniel German	437.01	Feroz Rahman	381.59	Vigil Chime	333.53
Corey Hamlet	496.91	Stephen Moore	436.96	Timothy Atleson	381.22	Rodney Chaney	333.11
Scott Patterson	496.70	Tommario Minor	436.70	Kenneth Sutton	380.47	Renee Tookes	332.62
Keith Litterst	495.55	John Schachermeyer	435.30	Guadalupe Alvarez	380.38	Katerina Ieu	332.10
Scott Kim	495.04	Michael Bufalino	435.18	Marcos Stebovich	380.31	Susanne Munro	331.85
Shafaq Khan	493.67	Sidney Hodgskiss	434.75	Ezelle Felinor	379.59	Anita Facundo	331.72
Alex Avestruz	493.13	Thomas Lang	434.70	John Dynia	379.56	Robert Jarosz	330.32
Kyriacos Davis	493.09	Cara Albo	433.57	Rebecca Bunnell	379.05	Mark McGuigan	329.51
Nicholas Behney	492.66	Jera Culbert	432.89	Cassandra Gordon	378.54	David Saez	327.41
Cassidi Moore	491.91	Jordan Jones	432.53	Dennis Kubitz	378.23	Sherry Wells	327.32
Michael Platt	491.74	Talalelei Leiatava	431.96	Andrew Stinnett	377.47	Raquel Freeman	326.11
Mandy Roark	491.55	Jermaine Monroe	431.91	Adam Cooper	375.03	Nedelka McLean	325.96
Aileen Lassiter	490.77	David Mellies	430.43	Natasha Fragapane	374.07	Laure Rivers	325.90
Robert McGill	490.08	Raymond Lowon	425.39	Jesse Dees	373.62	Reynaldo Singson	325.89
George Campsall	490.01	Jason Cabamongan	424.45	Mary Borabora	372.77	John Farley	325.27
David Lopshire	485.31	Stephanie Loza	423.47	Ellyse Attinger	371.20	Jeremy Harbin	324.17
Zulfikar Bhukera	484.34	Bethany Hudon	422.90	Johnathon Bunch	371.02	Michael Ham	322.88
Richard Ronbeck	483.13	Hyungjun Kae	421.39	Anthony Ilosvay	370.14	James Donaldson	322.84
Ryan Runkle	482.46	Glen Francis	421.38	Mona Yang	369.03	Jessica Stambaugh	322.07
Nicole Johns	479.91	Paul Boutwell	420.15	Lezlee Wisheart	367.95	David Bowen	322.05
Richard Woody	478.84	Antoinette Yellock	420.12	James Mauldin	367.54	Clifton Crockatt	321.43
Flavio Espinoza	477.45	Nathan Kanae	419.21	Christina Guerrero	367.25	Mary Ann Gaelic	320.85
Amber Brumbeloe	476.67	Eric Williams	418.67	Thristan Cooke	367.03	Briza Munoz-Luna	320.40
Dan Rubio	475.19	Joseph Geer	418.51	Christopher Clark	366.52	Rufus Cathey	319.98
Drew Stimmel	475.03	Alesia Creason	417.81	Shane Martinez	366.27	Jay Michaelsen	319.97
Casey Kunash	474.35	Robert Yingling	417.02	Joseph Hyche	366.19	Donald Hill	319.73
Mele Bigg	473.81	Allison Hughes	416.71	Rafael Bermudez	365.99	Roger Gomez	319.57
Lee Jeffers	473.66	Patricia Longenecker	416.33	Melanie Johnston	364.63	Carmen Williams	318.93
Rosita Faumui	471.99	Scott Olsen	416.31	Roy Chong	364.19	Sheila Murphy	318.53
Jessica Wilhite	471.55	Jeremy Payne	415.77	George Speese	362.79	Laura Babb	318.50
Jennifer Mitchell	470.41	Cynthia Marquette	415.64	Robert Gray	361.14	Stephanie Agena	318.11
Pelenatete Lamsam	470.08	Lorraine Cerpa	415.00	Joshua Becker	360.20	Elliott Haynes	317.94
Robert Barnes	469.57	Jeffrey Crespo	414.97	Faisal Bujazia	360.15	Krystal Mikkelsen	317.09
Jason Christy	469.57	Daniel Ellis	414.13	April Rhodes-Colts	359.54	Jody Maas	317.08
Yvette Bonet	469.08	Keith Broadnax	414.02	Edward Jordan	358.69	Roger Melton	316.30
Phillip Gomez	468.51	Nathan Cook	413.27	Kyle Smith	358.66	Ahad Alaverdi	315.90
Peter Hudousek	468.14	Corby Jerspersion	412.89	Bartholomew Mazzariello	358.58	James Hannah	315.45
Byron Bills	467.56	Joel Smith	412.87	Duane Meredith	357.04	Silvia Cruz	315.11
Joel Neiryack-Coon	467.54	Carl Robinson	411.16	Ira Carter	357.03	Brandi Higgins	314.38
Lise Lauzon	467.20	Arthur Claybon	409.56	Timothy Keene	356.53	Jeff Avedesian	314.17
Joan Giron	466.29	Chloe Starke	409.33	Raphael Bouchereau	356.19	Craig Ellis	314.05
Tara Beckman	466.24	Frederick Hyde	406.72	Kevin Holtz	355.92	Ronald Rivera	314.05

World's Greatest Bonus



Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Adam McClain	\$313.80	Landre Clark	\$274.07	Luxi Zhang	\$241.00	Dick Nakatani	\$215.34
George Vazquez	313.78	Kiauna Rice	272.83	Jaiveer Gohil	240.87	Christopher Gardeski	214.88
Violette Ozeran	313.70	Ashley Way	272.46	Deborah Kramer	240.63	Charles McGuire	214.57
Phillip Jenkins	313.41	Robert James	271.73	Ericson Caneso	240.38	Jacqueline Jackson	214.21
Ryan Hall	313.21	Zabeeda Brunt	270.75	Michael Bagueer	239.99	David Walton	213.48
Beverly Diaz de Leon	311.23	Yeganeh Afshar	270.52	Kyle Chorley	239.84	Teresa Russell	213.12
Linda Kuo	310.97	Francis Ifopo	270.34	Jaelyn Angelilli	239.40	Debra Walcott	212.64
Brian Sundberg	310.63	Tia Drabich	270.10	Ruben Fuentes	239.36	Jacob Moyer	212.41
Shenandoah Putney	310.13	Ryan Binette	269.76	Paul Sen	239.01	Felicia Price	212.40
Heidi Brinston	309.92	Herman Fennell	269.42	Bridget Harris	238.20	Kasey Reeder	212.10
Tyler Endicott	309.55	Andrea Poole	268.80	Dianedriela Wilson	238.13	Michael Frith	212.10
Shawn Holden	309.41	Steven Pfeffer	268.68	Julie Hallgren	238.05	Latasha Robinson	211.84
Ryan Casey	308.45	Kevin McGee	268.66	Juan Santos	237.62	Thomas Craig	211.57
Natalie Linker	307.92	Donna Patterson	268.25	Elizabeth Cazares	237.38	Arlene Nowicki	211.38
Adam Taylor	306.38	Kelsey Baran	267.10	Christopher Yeung	237.17	Darryl Norman	211.36
Mark White	306.10	Jay Meyer	266.62	Jose Castillo	236.61	Roshonda McDonald	211.06
Tiffany Onyango	305.93	Joel Jaquay	266.20	Daniel Vermillion	236.18	Curtis Ross	210.87
Jessica Rousseau	304.97	Stewart Shannon	265.10	Katalina Alekisis	236.00	Sarah Quint	210.85
Brent Arbour	303.64	Tiffany Rodriguez	264.76	Michael Greene	235.51	Vui Vitale	210.51
Michael Sheets	303.50	Mehrezben Djebali	263.58	Crystal Moreno	234.51	Joseph Lasalle	210.46
Whitney Epperison	302.00	Sharon McCourt	263.57	Charles Russell	234.34	Lindsay Lambert	209.45
Eric Brown	301.97	Patricia Boyd	263.55	Brandon Adkins	234.14	Byron Saigusa	209.44
Morgan Romero	301.56	Anthony Burnett	263.23	Chassity Clark	233.70	Anthony Robinson	209.39
Jermaine Scott	301.49	Brian Farrington	262.91	Abdul Elzarif	233.02	Felix Berger	209.37
Andrew Glasser	301.25	Paul D Johnson	262.80	Charles Goetzinger	232.92	Paul Scully	209.30
Kevin Coleman	301.25	James Reilly	262.44	Vivian Nichilo	232.87	Stevvie Shriver	209.16
Michael Calhoun	300.99	Jason Curella	261.91	Myrna Cosman	232.32	Tylie Newman	208.94
Grace Sanchez	299.85	Nuaireen Faanuuali	261.42	Richard Becker	231.89	Rahsaan Huger	207.73
Frederick Seibert	299.50	Jason Marlow	261.39	Norman Sellen	231.47	Casidie Minoque	207.65
Elizabeth Bray	299.29	James Larkin	259.76	Anca Susan	231.16	Victor Reider	207.58
Joseph Adams	299.25	Jeffrey Hockanson	258.21	Adam Kahn	230.70	Cheryl McLean	207.37
Emil Mohareb	298.97	David Boltz	257.37	Rudy Bekahi	230.31	Jason Bratin	207.35
Crystal Mack	298.36	Justin Wilson	257.37	Gregory McMeckan	230.18	Petrina Eastman	207.16
Danielle Olsen	298.11	Jason MacLeod	257.04	Vere Andrew	230.15	Casey Oneil	206.77
Diego Acosta	298.09	Rowena Flynn	256.60	Natalya Kashevskaya	229.79	John Franklin	206.10
Eric Glass	297.21	Mark Mullett	256.36	Ronald Berube	228.93	Barrie Cahdalah M Forsythe	205.99
Maria Hansen	296.83	Vincent LaRocca	255.68	David Kalashian	228.45	Valerie Murkinson	205.91
Brandon Schwed	296.05	Patricio Valdebenito	254.95	Paul Harrison	228.14	Denise Hrushka	205.24
Amosa Faamanu	293.27	Jason Mayer	254.86	Brenda Howell	227.11	Irakli Dolidze	204.89
Melissa Avedian	292.91	Darmany Jones	254.19	Randolph Souliers	227.11	Everett Henderson	204.73
Sammy Fields	292.58	Samantha Graff	254.04	Corey Cook	226.79	Juane Mirabal	204.24
Salima Abdin	292.43	Kenneth Eckman	254.00	Galina Soto	225.91	Ada Conway	204.09
Ralph Travis	292.14	Kathleen Carlson	253.99	Lisa Cass	225.51	Leland Lopez	204.05
Tammy Cruz	291.79	Larry Chick	252.98	Seth Holmberg	225.28	Kashaundra Gaston	203.69
Arnold Todd	291.72	Maria Greene	252.85	Limalau Luafalealo	225.10	Miles Keel	203.52
Arlene Grosso	291.07	Dana Ramadan	252.63	Michael Blain-Rozgay	224.89	Ryan Stenglein	203.43
Richard Davis	290.79	Stephen Krcha	252.44	Cassandra Center	224.67	Lora Meyer	202.70
Tupulaga Fuavaa	290.71	Demetria Holmes	252.04	William Silberis	224.30	Mark Lindenmann	202.33
Marciano Ford	289.74	Bradley Cossin	250.46	Bryce Pollock	223.56	Jason Oliver	202.03
Mitchell Look	289.67	Kory Kelzer	250.36	Richard Handlir	223.51	Bradley Gray	201.99
Bryon Solomon	289.45	Carlos DeOliveira	250.15	John Devries	223.34	Matthew Girtler	201.89
Nathan Leininger	289.16	Justin Yandell	249.94	Sangmi Choe	223.27	Aaron Spears	200.50
Stephen Peters	289.12	Christopher Chewing	249.76	Ineida Andrade	222.95	Grant Stampfi	200.04
Marjo Plessius	288.46	Usman Khalid	249.50	Vera Khomenko	222.43		
Yvette Roberts	288.36	Janella Riley	249.48	Shelten Stubbs	222.28		
Michael Torres	286.84	Keefe Karvaski	249.28	Dale Bloom	222.04		
Debra Walton	285.09	Najrira Taveras	248.17	Vicki Crawford	221.80		
Manuel Gogolin	283.93	Leslie Summerfield	247.98	James Brenneis	221.71		
Toshia Hammond	283.08	Filogia Toailoa	247.91	Demetrius Clement	221.50		
Scott Hanna	283.00	Dana Dallis	247.34	Keith White	221.00		
Bridgett Stanley	282.93	Jacob Pokipala	247.16	Terrance Smith	220.82		
Eric Lusco	282.11	Jon Wheeler	246.49	Joshua Stankovich	220.19		
Jonathan Emura	280.59	Jorell Washington	246.39	Makerita Boon	220.05		
Jose Morel	280.27	Altha Bodner	245.86	Steven Younger	219.76		
Timothy Peters	280.17	Olesili Sinaumea	245.07	Leora Romarine	219.71		
Thomas Shreve	279.80	Margarita Kagan	244.72	Andrew Stock	219.61		
Nellie Johnson	278.47	Michael Rice	244.48	Christopher Nablo	219.15		
Roderick Dunn	278.25	Vanessa Wright	243.86	Rosetta Retisimanu	219.12		
Stephen Venneman	278.15	Jeffrey Hagan	243.42	Diane Crawford	218.08		
Janice Ahyek	277.93	William Nelson	243.38	Tony Flinn	218.02		
Joseph Schroeder	277.89	Mosieur Rahman	243.37	Charles Rhoades	217.99		
John Kudzmas	277.66	William M Davis	243.21	Joseph Schneider	217.48		
Earle Harris	277.54	Lewis Zimkind	243.19	Lisa Taylor	217.35		
Michael Delahunty	277.46	Faisal Kasuri	242.43	Sandi Babcock	217.32		
John Bacaron	276.89	Walid Hassanin	242.35	Jeffrey Ostlund	216.28		
Allan Shapiro	276.30	Betty Ware	242.22	Terrell Fowler	216.27		
Thomas Tulowiecki	275.32	Gabriella Monter	242.17	Akenese Masina	216.04		
Jordon Oliver	275.22	Erica McKenna	241.60	Gerald Eagle	215.85		
Lisa Sanders	274.97	Maurice Hibbler	241.52	Siliva Fanolua	215.56		

Reinstatement Bonus

Total: \$37,825.46

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
David Jackson	\$4,123.23	Olaf Johnson	\$535.89	Cynthia Romero	\$361.71	Debra Bell	\$274.44
Sami Mogannam	3,029.98	Frank Kolligian	504.81	Thomas Parker	357.75	Byron Paz	264.00
Nabil Spahi	1,563.21	Arthur Westergren	501.91	Erez Shabtay	349.05	James Moland	261.00
Peter Kaplanis	860.70	Daniel Wokoun	498.09	Max Quasem	343.14	Magda Figueiredo	259.17
Gevorg Yanukyan	774.78	James Larkin	489.84	Rudi Camenzind	335.85	Edwina Taft	258.54
Lance Martin	757.87	Ryan Kendl	470.30	Maryna Danielian	331.59	Gregory Kono	254.34
Craig Byer	754.20	Earnest Loveless	459.99	Mercedes Ayala	305.67	Darron Hacker	246.50
Mitchell Look	728.13	David Garbarskiy	457.26	Marlin McKinney	303.66	Yeni Losano	232.11
Emil Mohareb	657.60	Heidy Morataya	451.46	Sharity Saia	300.51	Kelcie Brown	222.00
John Bulecza	646.62	Lorena Barriere	410.10	Patrice Wise	295.05	Anca Susan	206.43
Sidney Hodgskiss	612.09	Ronald Rivera	406.47	Stephanie Paskett	286.35	Christina Guerrero	204.00
Hank Gordon	598.48	Daniel Potilechio	402.77	Amit Dogra	285.00		
Brian Schreiter	577.89	Jean Badio	379.59	Jake Yagjian	281.82		

*All qualifiers listed achieved at least \$200 in bonus totals

Public Relations Bonus

Total: \$33,412.45

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Gabriela Berloni	\$7,658.74	Malka Arony	\$994.75	Fran Christie	\$542.50	Viki Farr	\$276.50
Vivian Dwyer	3,612.25	Rona Spano	877.00	Alina Latinsky	487.25	Stephen Matous	255.50
Ryan Clark	2,122.50	Susan Gilbert	829.88	Rog Beaudro	447.78	Brenda Di Somma	222.25
Randy Stockley	1,816.27	Jacqueline Lowe	822.50	Sandra Knapp	408.75	Lou Nell Busby	209.50
Mark Gagliardi	1,723.50	Mario Soljan	709.50	Al Wall	384.02		
Ken Altizer	1,526.00	Larry Lozano	658.00	Heidi Diecedue	368.00		
Darrell Dorey	1,153.00	Brett Hulme	629.00	Chuck Hill	325.00		
Robin Andrade	1,086.16	Sue Akers	545.00	Tim Gray	279.00		